

# APM

the 18<sup>th</sup> edition of  
**ASIA PACIFIC MARITIME**

## The Premier Maritime Exhibition for Business Opportunities with Asia

13-15 March 2024

Marina Bay Sands Singapore  
Halls A, B, C, D, E & F

## EVENT DETAILS



# ASIA

THERE IS NO BETTER  
TIME THAN NOW

## THE ASIAN CENTURY HAS BEGUN

The region is now the world's largest economy. As Asia's economies evolve further, the region has the potential to fuel and shape the next normal.

*Credit:* [McKinsey](#)

## ASIA PACIFIC TRADE OUTLOOK

Asia Pacific exports are expected to grow at a rapid pace, helped by the sustained strong growth of intra-regional trade within Asia Pacific, as China, India, and ASEAN continue to be among the world's fastest-growing emerging markets.

*Credit:* [IHS Markit](#)





# SINGAPORE

## A VIBRANT AND LEADING INDUSTRY

The development of Singapore as an **International Maritime Centre (IMC)** is centred on its vision to be the Global Maritime Hub for **Connectivity, Innovation and Talent**.

Maritime Singapore is home to more than **5,000 maritime** establishment, **140 of the world's top international shipping groups** including ship management, agency, finance, insurance, broking, and surveying, and is responsible for 160,000 jobs.

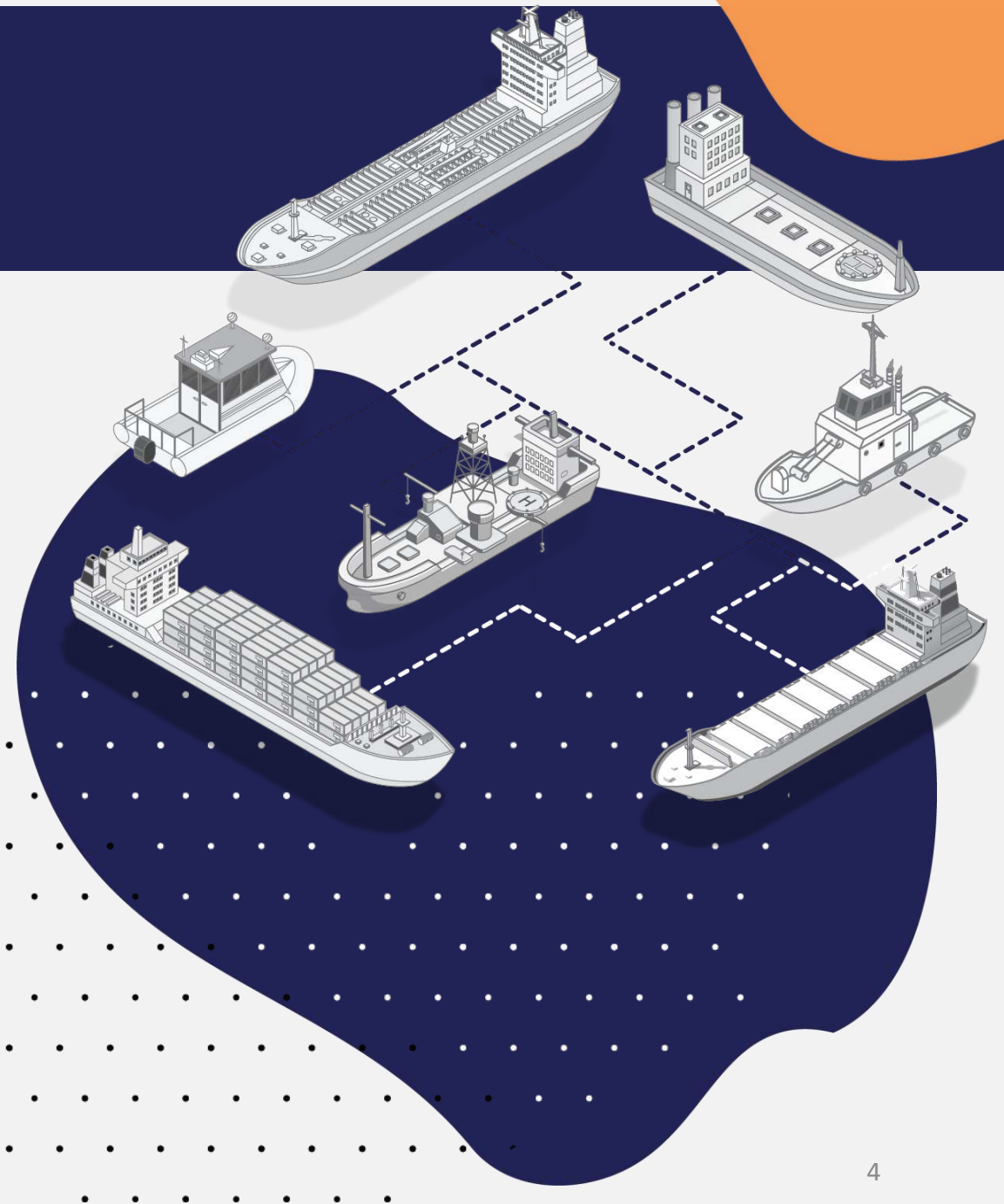




# ASIA PACIFIC MARITIME (APM) 2024

APM is the premier exhibition and conference in Asia showcasing a complete overview of the vessel sectors – services and solutions, technology, vessel equipment, supplies, and many more.

With 17 editions of proven track record, APM gives you 3 days of opportunities to connect with decision makers and sharpen industry understanding in Asia



# APM 2018 KEY NUMBERS

*APM 2018 was the last full in-person edition before COVID-19. APM 2020 was a digital edition, and APM 2022 was a hybrid edition*



**14,158**  
trade visitors  
from Asia



**67%**  
of exhibitors  
generated new  
sales leads



**6**  
exhibition  
halls across  
21,000 sqm



**1,432**  
brands with 69%  
international  
participation



**18**  
official pavilions



**99**  
industry  
thought leaders





# WHO ATTENDS

**APM** the 18<sup>th</sup> edition of  
**ASIA PACIFIC MARITIME**



**VESSEL OWNERS**



**MAKERS**



**MARITIME ICT**



**SHIPYARDS**



**DISTRIBUTORS & SUPPLIERS**



**INDUSTRY FORWARD THINKERS**



**C-SUITE EXECUTIVES**



**PROCURERS**

## WHO WILL YOU MEET?



Vessel owner



Ship management /  
Operation



Reseller / Distributor /  
Agent



Conversion / Repair /  
Maintenance



Manufacturer / OEM



Shipyard / Shipbuilding



Marine & offshore  
engineers



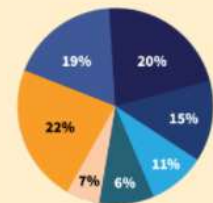
Consultant



Marine fuels / Natural gas  
/ Alternative fuels



Information and  
communication  
technology (ICT)



## VISITOR DEMOGRAPHIC BY JOB FUNCTION

Shipowners / Procurers / Management / Operator	15%
Managing Director / Head of Company	11%
Chairman / President / COO / CEO / CFO / Vice President	6%
General Management	7%
Engineer / Technical	20%
Business Development	22%
Others	19%

## TOP VISITING COUNTRY/ REGION



## DECISION MAKERS FROM ASIA Sample list of decision makers at APM

- AET SHIPMANAGEMENT (S) PTE LTD
- APL CO LTD
- AQUARIUS SHIPPING SOLUTION PTE LTD
- ARIES SHIPBROKING (ASIA) PTE LTD
- ASIA PACIFIC SHIPMANAGEMENT
- ASIATIC LLOYD SHIPMANAGEMENT LLP
- ASP SHIP MANAGEMENT GROUP
- AURORA TANKERS MANAGEMENT PTE LTD
- BEN LINE AGENCIES
- BERNHARD SCHULTE INNOPORT
- BERGE BULK MARITIME
- BIBBY SHIP MANAGEMENT (S) PTE LTD
- BOCIMAR
- BOURBON OFFSHORE ASIA PTE LTD
- BP SINGAPORE PTE LTD
- BUREAU VERITAS MARINE (S) PTE LTD
- BUMI ARMADA
- BW GROUP
- CBS VENTURES PTE LTD
- CHENG XIN SHIPMANAGEMENT
- CHEVRON
- CMA CGM
- COSCO (SINGAPORE) PTE LTD
- CV SHIPPING PTE LTD
- DIAMOND STAR SHIPPING PTE LTD
- EAGLE SHIP MANAGEMENT LLC
- EASTERN NAVIGATION PTE LTD
- EASTERN PACIFIC SHIPPING PTE LTD
- EMAS AMC PTE LTD
- EPIC SHIP MANAGEMENT PTE LTD
- EXECUTIVE SHIP MANAGEMENT
- EXMAR SINGAPOR PTE LTD
- EVERGREEN LINE
- G2 OCEAN
- GLORY SHIP MANAGEMENT PTE LTD
- GOODWOOD SHIP MANAGEMENT
- GRINDROD SHIP MANAGEMENT
- GULFMARK ASIA PTE. LTD.
- HAFNIA
- HANJIN SHIPPING HOLDINGS
- HAPAG-LLOYD
- HARREN & PARTNER SHIPMANAGEMENT PTE LTD
- HIAP WOON SHIPPING
- HYUNDAI MERCHANT MARINE
- IMC SHIPPING CO.
- INCHCAPE SHIPPING SERVICES PTE LTD
- INDIAN REGISTER OF SHIPPING
- ISHIMA SHIPMANAGEMENT
- IMAREST
- K LINE SHIP MANAGEMENT
- KENNEDY MARR OFFSHORE (SINGAPORE) PTE LTD
- KIM HENG OFFSHORE & MARINE HOLDINGS LTD
- KLAVENESS ASIA
- L&X SHIP BROKERING PTE LTD
- LEO SHIPPING AGENCIES PTE LTD
- M.T.M SHIP MANAGEMENT PTE LTD
- M3 MARINE GROUP PTE LTD
- MAERSK
- MARCO POLO MARINE LTD
- MMA OFFSHORE ASIA PTE LTD
- MOL SHIP MANAGEMENT
- MSC MEDITERRANEAN SHIPPING COMPANY
- MSI SHIP MANAGEMENT PTE LTD
- NAVIG8 SHIP MANAGEMENT
- NORSTAR SHIP MANAGEMENT
- NYK
- OCEAN NETWORK EXPRESS
- ORIENT MARITIME AGENCIES PTE LTD
- OXALIS SHIPPING CO. PTE LTD
- PACIFIC INTERNATIONAL LINES (PTE) LTD
- PACIFIC RADIANCE
- PAN-UNITED SHIPPING PTE LTD
- PARAKOU SHIPMANAGEMENT PTE LTD
- PIL SINGAPORE
- PT LOGINDO SAMUDRAMAKMUR
- PT SAMUDERA SHIPPING SERVICES
- PT WINTERMAR OFFSHORE MARINE
- RAFFLES SHIPMANAGEMENT
- REGIONAL CONTAINER LINES
- RICKMERS SHIP MANAGEMENT
- RIO TINTO SHIPPING (ASIA) PTE LTD
- SEAWAYS SHIPPING LINE
- SOSM SHIP MANAGEMENT
- STAR CRUISES
- STAR HIGH ASIA PACIFIC PTE LTD
- STELLAR SHIPMANAGEMENT SERVICES PTE LTD
- STENA BULK
- SWIRE SHIPPING
- THOME SHIP MANAGEMENT PTE LTD
- V.GROUP
- VASI SHIPPING PTE LTD
- WALLEM GROUP
- WILHELMSSEN SHIPS SERVICE
- YANG MING MARINE TRANSPORT CORP
- YUSEN LOGISTICS GLOBAL MANAGEMENT
- ZEABORN SHIP MANAGEMENT
- ZIM INTEGRATED SHIPPING SERVICES



## TOP SOLUTION PROVIDERS AT APM



Manufacturer / OEM



Conversion / Repair / Maintenance



Navigation technology



Registry / Classification



Consultancy



Shipyard / Shipbuilding



Information and communication technology (ICT)



Ship management / Operation



Reseller / Distributor / Agent



Health, Safety, Environment (HSE)

## EXHIBITOR REPRESENTATION



● Asia  
● Rest of the world

## PRODUCTS AND SERVICES FEATURED IN

Shipbuilding / Shipyard industry	96%
Maritime services	90%
Ship fittings and equipment	85%
Electrical engineering / Electronics	83%
Ship operation equipment	81%
Marine fuels / Natural gas / Alternative fuels	76%
Vessel	76%
Auxiliary systems for propulsion	51%
Maritime ICT & Digitalisation	46%
Prime movers / Propulsion systems	42%
Tank terminals and storage	25%

## THE BIGGEST EXHIBITION IN SOUTHEAST ASIA WITH MOST OF THE WORLD'S LEADING BRANDS

### SHIPBUILDING & MARINE



**DAMEN**



Honeywell Analytics



**PANASIA**

### ENGINE



**DRESSER-RAND**



### PROPULSION



### COMMUNICATION & NAVIGATION





# INTERNATIONAL PRESS COVERAGE

## MEDIA PARTNERS



92 supporting media partners

## MEDIA COVERAGE



72.5% international media coverage



GOLD SPONSOR:



LANYARD SPONSOR:



BADGE SPONSOR:



CONFERENCE SPONSORS:



Organised by:



Endorsed by:



Supported by:



SUPPORTING PARTNERS:



SUPPORTING PAVILION PARTNERS





# APM CONFERENCE: A WORLD CLASS CONFERENCE PROGRAMME

## Masterminds at APM Conference 2022

Be inspired by the industry's most blazing minds as they come together to share critical knowledge about the maritime and shipping future that can impact the world of tomorrow.



**Kenneth Lim**

Assistant Chief Executive  
(Industry)  
Maritime and Port  
Authority of Singapore



**Claus Nehmzow**

Innovation Advisor



**Frank M Andersen**

Co-Founder and Chief  
Executive Officer  
RFA-Corp



**Thomas Cassuto**

Managing Director  
CMA CGM Asia Pacific



**Peter Schellenberger**

Vice President Supply  
Chain  
Thome Ship Management



**Patric Desanti**

Vice President, Head of  
Group IT &  
Digitalisation, BW Group



**Tan Cheng Peng**

Executive Director  
Singapore Maritime  
Institute



**Punit Oza**

Director  
Klaveness Asia



**DR. Shahrin Osman**

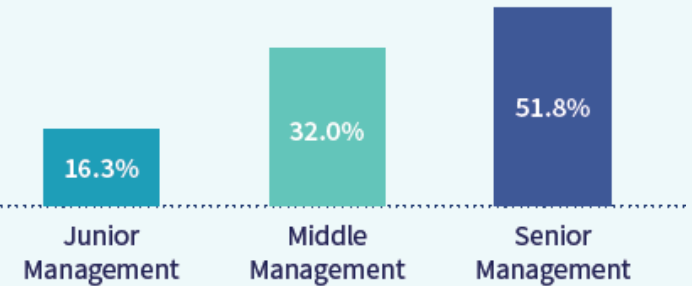
Regional Head of  
Maritime Advisory,  
Director,  
Maritime Decarbonisation  
& Autonomy CoE, DNV



**DR. Sanjay C Kuttan**

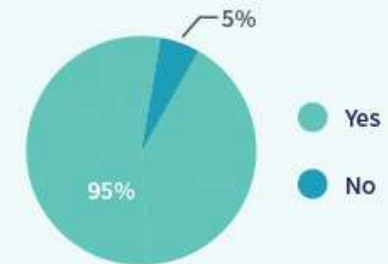
Chief Technology Officer  
Global Centre for  
Maritime Decarbonisation

## MANAGEMENT LEVEL

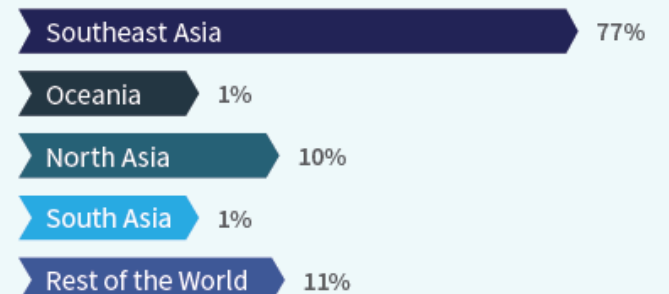


## RECOMMEND TO INDUSTRY ASSOCIATES

### ASSOCIATES



## ATTENDEE BREAKDOWN BY REGION



# APM 2024 | MARINA BAY SANDS, SINGAPORE | 13 -15 MAR



**OPENING CEREMONY**



**3-DAY EXHIBITION**



**BUSINESS MATCHING**



**NETWORKING**



**WORKSHOPS**



**CONFERENCE**



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**FOR BOOTH SALES AND SPONSORSHIP & ADVERTISING OPPORTUNITIES, PLEASE CONTACT OUR SALES TEAM**

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