

## FACT SHEET

<b>Event Name</b>	<b>Asia Pacific Maritime (APM) 2024 THIS IS THE ONE</b>
<b>Date</b>	13 March to 15 March 2024
<b>Venue</b>	Sands Expo & Convention Centre @ Marina Bay Sands Singapore, Basement Two & Level One Hall A, B, C, D, E & F
<b>No. of Presentations</b>	18 <sup>th</sup> Presentation
<b>Show Size</b>	Over 21,000 sqm
<b>Event Profile</b>	<p>Asia Pacific Maritime (APM) 2024 is the one-stop market for the region's maritime community, showcasing the latest in marine, workboat &amp; offshore engineering and port technology.</p> <p>Hailed as Singapore's foremost International Maritime Event, APM offers a holistic business experience by combining exhibition, conferences and seminars, and a host of networking sessions that connects quality Asia Pacific buyers to international maritime, workboat &amp; offshore suppliers.</p> <p>While saving you precious time in sourcing the products that will put your company at the forefront of the maritime, workboat &amp; offshore business, APM also allows you to explore new international markets and grow your business globally.</p>
<b>Exhibitor Profile - Marine &amp; Workboat</b>	<p>➔ Ship &amp; Boat Building ➔ Ship &amp; Boat Repair &amp; Conversion ➔ Marine Equipment ➔ Engine, Propulsion Systems (Prime &amp; Auxiliary) ➔ Ship &amp; Boat Operation Equipment ➔ Ship &amp; Boat Fitting &amp; Equipment ➔ Marine Technology ➔ Electronics / Electrical Engineering ➔ Ports, Ports Equipment &amp; Port Technology ➔ Cargo Handling Systems ➔ Freight Forwarding Equipment, Accessories &amp; Storage ➔ Maritime Services ➔ Maritime Security ➔ Navigation &amp; Communication Technology ➔ Agents, Distributor &amp; Insurance Companies ➔ Classification Societies ➔ Architects, Designers &amp; Consultancy ➔ Dredgers &amp; Reclamation ➔ Bankers &amp; Financiers ➔ Deck Crane Manufacturers ➔ Deck Machinery &amp; Vessel Equipment ➔ Fire, Safety &amp; Survival Equipment ➔ Fuel &amp; Lubrication Suppliers ➔ Interior Suppliers ➔ Rope Manufacturers ➔ Paints &amp; Coating Manufacturing ➔ Processing &amp; Packing Equipment Suppliers ➔ Refrigeration &amp; Freezing Equipment ➔ Others</p>
<b>Exhibitor Profile - Offshore</b>	<p>➔ Ship Repair &amp; Conversion ➔ FSO / FPSO Vessel &amp; Equipment ➔ Offshore LPG / LNG ➔ Support &amp; Supply Vessels ➔ Semi Submersibles ➔ Drilling Vessel ➔ Heavy Lift Vessel ➔ Subsea Design &amp; Technology Providers ➔ Ship, Boats, Vessel Equipment &amp; Services ➔ Instruments &amp; Control ➔ Drilling &amp; Well Control ➔ Tubular &amp; Piping ➔ Design &amp; Construction ➔ Monitoring &amp; Instrumentation ➔ Data Acquisition, Storage and Transmission ➔ Contracting Services ➔ Flow Control ➔ Umbilical &amp; Hose ➔ Pump Equipment and Services ➔ Deck &amp; Hydraulic Equipment ➔ Cabling ➔ Transport &amp; Storage ➔ Process Equipment &amp; Services</p>
<b>National Pavilions at APM 2018 and in the Pipeline for APM2024</b>	<p>➔ Australia ➔ Austria ➔ China ➔ Denmark ➔ Finland ➔ France ➔ Germany ➔ Greece ➔ Indonesia ➔ Japan ➔ Malaysia ➔ Norway ➔ Singapore ➔ South Korea ➔ Spain ➔ The Netherlands ➔ Taiwan – TSBA ➔ United Kingdom</p>

**Visitor Profile**  
**- Marine & Workboat**

➡ Ship & Boat owners ➡ Ship Managers ➡ Ship Builders & Repairers ➡ Boat Builders & Repairs ➡ Cargo & Container Terminal Operators ➡ Classification Societies ➡ Ship Registrars ➡ Boat, Tug, Ferry, Offshore Supply Vessel Operators ➡ Consultants ➡ Financiers ➡ Insurers ➡ Legal Professionals ➡ Distributors & Agents ➡ Freight Forwarders ➡ Government Agencies ➡ Navy & Police Coast Guards ➡ Fisheries ➡ Marine & Naval Architects & Designers ➡ Offshore Suppliers & Services ➡ Port and Maritime Agents ➡ Port Managers / Terminal Operators ➡ Public Administrators ➡ Ship & Boat Chandlers ➡ Ship Operators ➡ Shippers ➡ Shipping Agents and Brokers ➡ Shipping Lines ➡ Maritime Crewing / Manning / Recruitment Agents ➡ Other Maritime Organizations ➡ Marine Surveyors ➡ Government Transport and Infrastructure Officials ➡ Marine & Waterfront Developers ➡ Port Architects, Designers and Construction

**Visitor Profile**  
**– Offshore**

➡ Offshore Vessel Owners ➡ Engineers Scientist & Managers representing a variety of interdisciplinary fields ➡ Drilling Companies ➡ Independent and National Oil Companies

**Targeted Attendees**

Over 15,000

**APM 2018 Highlights and in the pipeline to come for APM 2024**

**APM Conferences**

High-powered industry-specific conferences and workshops, and a host of networking functions to increase your business contacts will make your participation a fruitful and satisfying one.

**Key APM Conference Topics include:**

- ➡ APM Leaders' Forum
- ➡ APM Tanker Focus
- ➡ Maritime Finance
- ➡ Spotlight on Vietnam
- ➡ Future Fuels
- ➡ Offshore Connect
- ➡ Hybrid Maritime

**Key Partner Events Topics include:**

- ➡ IBIA Asia Symposium
- ➡ Intellectual Property (IP) Management And Enforcement in the Maritime Industry
- ➡ Digital Ship – Maritime Cyber Resilience Forum

**APM 2018 Supporting Partners and in the pipeline to come for APM 2024**

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| <ul style="list-style-type: none"> <li>➡ Advantage Austria</li> <li>➡ Association of Marine Industries of Malaysia (AMIM)</li> <li>➡ Association of Singapore Marine Industries (ASMI)</li> <li>➡ Australian International Marine Exports Group (AIMEX)</li> <li>➡ BIMCO Asia Representative Office</li> <li>➡ Business France – French Trade Commission</li> <li>➡ China Chamber of Commerce for Import &amp; Export of Machinery &amp; Electronic Product (CCCME)</li> <li>➡ Danish Marine Group – part of Danish Export Association</li> <li>➡ Digital Ship</li> <li>➡ Enterprise Greece</li> <li>➡ Federation of Malaysian Manufacturers (FMM)</li> <li>➡ Federation of Malaysian Freight Forwarders (FMFF)</li> <li>➡ German Marine &amp; Offshore Equipment Industries (VDMA)</li> <li>➡ Gyeongnam Marine Equipment Association</li> <li>➡ Gyeongnam Technopark</li> </ul> | <ul style="list-style-type: none"> <li>➡ Japan Ship Machinery and Equipment Association (JSMEA)</li> <li>➡ Korea Marine Equipment Association</li> <li>➡ Malaysian Shipowners' Association (MASA)</li> <li>➡ Maritime and Port Authority of Singapore (MPA)</li> <li>➡ Netherlands Maritime Technology (NMT)</li> <li>➡ RedDot BrewHouse</li> <li>➡ Resort World Sentosa Singapore</li> <li>➡ Singapore Association of Shipsuppliers and Services (SASS)</li> <li>➡ Singapore Exhibition and Convention Bureau (SECB)</li> <li>➡ Singapore Maritime Network</li> <li>➡ Singapore Tourism Board (STB)</li> <li>➡ Society of Maritime Industries (SMI), United Kingdom</li> <li>➡ Supply Chain &amp; Logistics Group (SCLG)</li> <li>➡ Taiwan Shipbuilding Association (TSIA)</li> <li>➡ The Busan Chamber of Commerce &amp; Industry (BCCI)</li> <li>➡ IP Academy Singapore</li> <li>➡ I.S.E.S., the International Ship Engineering Service Association</li> </ul> |
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- Hellenic Marine Equipment Manufacturers & Exporters (HEMEXPO)
- ICEX España Exportación E Inversiones
- Indonesian National Shipowners' Association (INSA)
- Indonesia Shipbuilding and Offshore Association (IPERINDO)
- Innovation Norway
- International Enterprise (IE) Singapore
- The International Bunker Industry Association (IBIA)
- UK Trade & Investment (UKTI)
- Vietnam Shipowners' Association (VSA)
- Women's International Shipping & Trading Association (WISTA)
- Workforce Singapore (WSG)
- Wulff Entre

#### **APM 2018 Supporting Media and in the pipeline to come for APM 2024**

- Asia Oil & Gas
- Asian International Industrial Directory
- Asian Marine Offshore Oil & Gas Directory
- Ausmarine
- Bunkerspot
- Business Chief Asia
- Cargo Connections
- Compass
- Container Shipping & Trade
- Control Engineering Asia
- Daily Kaiji Press
- Dew Journal
- Digital Ship Ltd
- Drydock Magazine
- E&P Daily
- e-Neng.net
- European Offshore Petroleum Newsletter
- Freight Book
- Global Shipping Career
- Global Transport Update
- InDepth Maritime
- Industrial Guide Asia
- Industry Networker
- International Maritime & Port Security
- International Ship & Offshore Media China
- International Tug & OSV
- Korship
- Lng World Shipping
- lngworldnews.com
- Malaysia Marine & Offshore Industries Directory
- Maps & Globes Specialist Distributor Sdn Bhd
- Marine and Offshore Oil And Gas Directory
- Marine Electronics & Communications
- Marine & Offshore Technology
- Marine & Industrial Report
- Marine Power & Propulsion
- Marine Propulsion & Auxiliary Machinery
- MarineBiz TV
- Maritime & Port News
- Maritime CEO
- Maritime Holland Magazine
- Maritime Matrix
- Maritime Reporter & Engineering News
- Mudrock Media
- Ocean News & Technology
- Offshore Marine Technology
- Offshore Source
- Offshore Support Journal
- Offshore Wind Journal
- OffshoreEnergyToday.com
- Oil & Gas Austral Asia
- Oil & Gas Technology
- OilSNS
- Petro Finder
- PetroEnergy
- PetroEnergy E&P Directory Magazine
- PetroEnergy Petroleum Wallmap
- Petrol Plaza
- Petronim
- Project Cargo Network
- Rim Intelligence
- Schiff & Hafen
- Ship & Boat International
- Ships & Offshore
- Ship Engineering Publishing House
- Ship Management International
- Ship Repair & Maintenance
- Ship Technology Global
- Shipinsight
- Singapore Maritime Directory
- Singapore Shiprepairing, Shipbuilding & Offshore Industries Directory
- Singapore Solutions
- SourceSecurity.com
- Splash 247
- Supply Chain Digital
- Tanker Shipping & Trade
- The Maritime Executive
- The Maritime Journal
- The Motorship
- The Naval Architect
- The Shipping Tribune
- TheBigRedGuide.com
- Tradequip International
- Tradewinds News
- Tug Technology & Business
- Universal Freight Organisation
- Upstream
- Vietnam Shipping Gazette
- Workboat World
- WorldMaritimeNews.com
- Worldoils

#### **Organizer Profile**

**Reed Exhibitions** is the world's leading event's organiser, with over 500 events in 43 countries. In 2014 Reed brought together over seven million event participants from around the world generating billions of dollars in business. Today Reed events are held throughout the Americas, Europe, the Middle East, Asia Pacific and Africa and organised by 41 fully staffed offices. Reed Exhibitions serves 43 industry sectors with trade and

consumer events. It is part of the RELX Group plc, a world-leading provider of information solutions for professional customers across industries.

### **Published Space Rates**

#### **Standard Location**

Raw Space – SGD710/sqm (min. 18 sqm)  
Shell Scheme – SGD840/sqm (min. 9 sqm)  
Design Plus Scheme – SGD880/sqm (min. 18 sqm)

#### **Premium Location**

Raw Space – SGD730/sqm (min. 18 sqm)  
Shell Scheme – SGD860/sqm (min. 9 sqm)  
Design Plus Scheme – SGD900/sqm (min. 18 sqm)

### **Early Bird Rates (Valid till 30 Sept 2022)**

#### **Standard Location**

Raw Space – SGD675/sqm (min. 18 sqm)  
Shell Scheme – SGD805/sqm (min. 9 sqm)  
Design Plus Scheme – SGD845/sqm (min. 18 sqm)

#### **Premium Location**

Raw Space – SGD695/sqm (min. 18 sqm)  
Shell Scheme – SGD825/sqm (min. 9 sqm)  
Design Plus Scheme – SGD865/sqm (min. 18 sqm)

*Exhibitor Registration Fee at SGD480 per company (mandatory).*

*Corner Charge at SGD300 per corner (if applicable).*

*Rate is subject to GST for Singapore registered companies.*

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