### 07 –11 SEPTEMBER 2023

MAISON&OBJET

# PARIS NORD VILLEPINTE

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# WWW.MAISON-OBJET.COM

PÔLE MAISON

# THE CAN'T MISS BUSINESS EVENT

#### **BOOST YOUR BUSINESS**

 $\begin{array}{l} 2 \ 337 \\ 81\% \\ \text{of visitors order in the following months} \end{array}$ 

#### **CONNECT WITH BUYERS**

67.429 unique visitors / fair

44% international – from 144 countries 27% are exclusive to Maison&Objet

#### PITCH YOUR BRANDD

1 193 journalists, influencers, bloggers:
31% international
3 WHAT'S NEW corners to present a selection of trends and innovative products

January 2023 session





### **EXHIBITOR FOCUS**

On UNIQUE&ECLECTIC, each edition of Maison&Objet brings together\* :

**182** Exhibitors Of which almost **1/4** are new

More than **7 800**sqm of booths **43** sqm the average surface per exhibitor "Pols Potten always presents his collection with great enthusiasm at Maison&Objet. Paris as a metropolis is such a pleasant starting point for a visit and the show offers a lot of inspiration with a wide range of products for different audiences. Maison&Objet is unique in its category as a trade show and a must for the global supply and demand in the interior design sector."

#### Theo Grootendorst, Founder - Pols Potten



\*Average of the January 2020 and the September 2019 editions

### **BUYER FOCUS**

Maison&Objet is THE show exploring emerging trends and new ways of consumption.

A wide range of professionals – shops, concept stores, interior designers, architects, galleries, hotels – are crossing the alleys to get inspired and find innovative products.

Maison&Objet seen by ...:

**Fabiano Hayasaki**, Architect, BR With more than 2,000 projects this internationally renowned architect works with very demanding customers.

Staffan Tollgard, CEO, Tollgard Design Group, London, GB

His creative and collaborative approach creates modern and audacious interiors.

Delia Lachance, CEO, Westwing, DE
 In 2011, Délia Lachance and Stephan Smalla created
 Westwing, a private website intended for interior design.
 Today, Westwing operates in 11 countries.

Discover the last edition report



<sup>©</sup> Maison Sarah Lavoine – Paris XVI



"It's a real strength to have in France a fair with a such recognition, known and renown in France and all over the world. Beyond all the new collections displayed there, it's a concentrate of trends!"

#### Sarah Lavoine,

Interior Designer, Maison Sarah Lavoine, FR

UNIQUE&ECLECTIC

A gathering of "concepts" and "personalities" that promotes cultural treasures from here and elsewhere...

Stories of commitment, passion, materials, cultures, know-how....





#INSPIRATIONS #EUROPE #CROSSCULTURES #TRAVEL #FASHION #ENGAGEMENT #PASSION #MEETINGS #INTERIORDESIGN #ASIA #SECONDHAND #BESPOKE #PROJECTS #RESTAURANTS #HOTELSSTORE #ROOTS #MATERIALS #SIMPLICITY #AFRICA #SMALLWARES #IMPERFECTION #DECORATION #ARTISANS #HANDMADE #HANDWOVEN #DESIGNERS #DEFENSEOFKNOWHOW #HISTORY #ANCESTRALTECHNIQUES #RARE #OBJECTS #CURIOSITY #DISCOVERIES #RECOVERIES #SECONDLIFE #VINTAGE #UNIQUE PIECES #AMERICAS









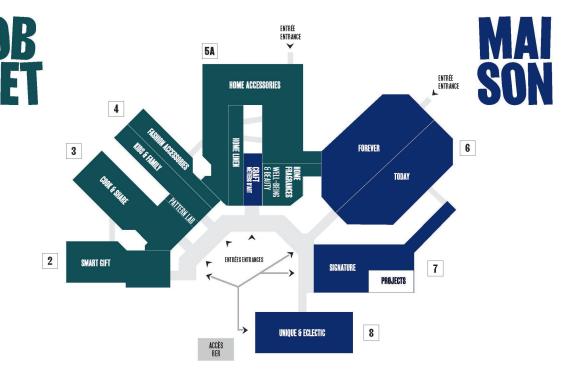
### WHERE IS LOCATED UNIQUE & ECLECTIC ?

- In hall8
- At the entrance of the Exhibition Center
- **Connected to hall7** by the gallery via a "scenographic passage".
- Services : A scenographic Café

#### THE REASONS FOR THIS EVOLUTION :

- **Refocus and enhance** the creative approach to products, people and their stories
- Find an exclusive hall dedicated to
- Capitalize on the synergy with SIGNATURE
- **Maintain** UNIQUE & ECLECTIC within the HOME offer gathered in halls 6, 7 and 8







### DECORATION CONCEPTS AND ACCESSORIES







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### THE UNIQUE PIECES, PIECES OF BROCANTE...







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#### THE RUGS...







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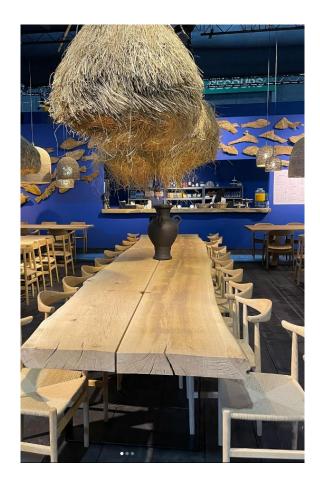
#### THE RUGS...





- All' Origine
- As'Art
- Atmosphère D'ailleurs
- Ay Illuminate
- Beija Flor
- Boboboom
- Borgo Delle Tovaglie
- Chabi Chic
- Chhatwal & Jonsson
- Fernando Otero
- Heerenhuis
- Hindustan House
- Honoré
- Joe Sayegh
- Kanem
- Kilim Ada

- Chuk Palu
- Kronbali
- Manufactori
- MI Fabrics
- Mushkane
- Pagoda
- Po! Paris
- Pols Potten
- Raw Materials by One World Interiors
- Rock the Kasbah
- Sol & Luna
- Thierry Gerber
- Tinja
- Tribus & Royaumes
- Valentina Hoyos
- Van Verre
- Versmissen...



#### UNIQUE&ECLECTIC

### **SERVICES AT YOUR DISPOSAL**

#### BOOST YOUR VISIBILITY

Give your brand details for the show communication tools: official catalogue, exhibitors list (maisonobjet.com), mom, etc.

Apply to our **promotional services** targeted for visitors. These services allow you to be part of the "What's New" spaces, the visitor itineraries, etc.

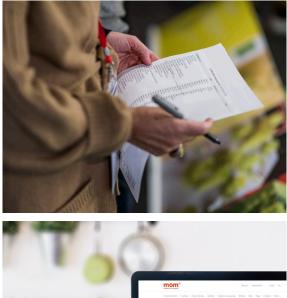
Inform your clients and prospects about your participation with the **personalized communication kit**.

#### **GROW YOUR NETWORK**

**Invite complimentarily** your clients and prospects to come and meet your during the fair. Collect easily the visitors' information coming to your booth and plan an effective follow-up with the **badge reader application**.

#### PREPARE YOUR SHOW

Throughout your entire preparation for the show, the Maison&Objet team is fully mobilized to support you. The customer service is at your disposal to inform and guide you. The Operation Department supports you in your technical and logistic preparation. The sales team guides you in your fair promotion and introduces you the various tools and services designed for you.





Description produit disponibles (14)

If you want to make the most of the functionality offered by MOM your sales contact is at your disposal for any further information.

#### PREPARE YOUR SHOW EFFICIENTLY

Optimise your show investment with a **reinforced visibility** through your product sheets on mom (trial offer effective from the opening of the online service to one month after the show).

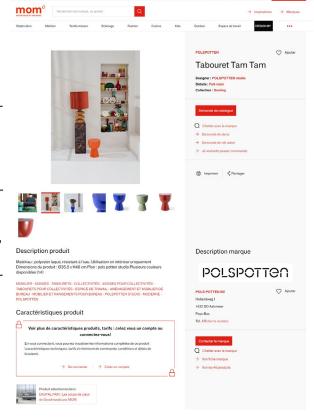
The innovative alliance of the digital world and the expertise of Maison&Objet is at your disposal all

#### BOOST YOUR BUSINESS

Receive meeting request for the show. Multiply your contacts and business opportunities before, during and after the show!

#### JOIN THE MOM COMMUNITY

More than 6.000 brands and 3 million of unique visitor per year A well-balance network of professionals: 52 % Specifiers Vs. 48% Retailers 8 min : average time spent on the website, about 7 pages seen per visitor



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sison&Obiet Paris Design Week

Maison&Obiet Academy

### mom<sup>2</sup> MOM, YOUR DIGITAL PARTNER MAISON & OBJET AND MOR

year long with the MOM platform. With your participation, you benefit from a free trial offer.

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### YOUR CONTACTS UNIQUE&ECLECTIC



Ida MATRANGA e-mail: <u>ida.matranga@safisalons.fr</u> Phone: +33 (0)1 44 29 02 47



Fleur VANBESIEN e-mail: <u>fleur.vanbesien@safisalons.fr</u> Phone: +33 (0)1 44 29 02 48