

MAISON&OBJET PARIS

THE CAN'T MISS BUSINESS EVENT

BOOST YOUR BUSINESS

 $2\,337\,\,\text{brands}$ – of which $518\,\,\text{news}$ / edition 81% of visitors order in the following months

CONNECT WITH BUYERS

67.429 unique visitors / fair

44% international – from **118** countries **27%** are **exclusive** to Maison&Objet

PITCH YOUR BRANDD

1 993 journalists, influencers, bloggers:
31% international
3 WHAT'S NEW corners to present a selection of trends and innovative products

January 2023 session





SMART GIFT

The Smart Gift exhibitors provides to visitors a wide selection of accessories that are creative, trendy, unique and contemporary.

The way we relate to gift giving has changed: the art of giving today is all about getting it right, with presents that are both alluring and welldesigned. The sensuality of paper at "PAPER TOUCH", technology at "CONNECTED LIFE", uniqueness, bespoke, everyday enchantment at "CREATIVE GIFT": 3 atmospheres for truly inspirational gifts.

Key words: sharing, connected, mobility, urban, mobility, urban, paper, leisure, well-ness.







EXHIBITOR FOCUS

On Smart Gift, each edition of Maison&Objet brings together*:

364 exhibitors Of which **82** are new

More than **7 600** sqm of booths **20** sqm the average surface per exhibitor

* Average of the January 2020 and the September 2019 editions







BUYER FOCUS

Maison&Objet is THE show exploring emerging trends and new ways of consumption.

A wide range of professionals – shops, concept stores, interior designers, architects, galleries, hotels – are crossing the alleys to get inspired and find innovative products.

Maison&Objet seen by ...:

<u>Catherine Colin</u>, CEO & Designer, Made in Design, FR

Passionate about creation, Catherine Colin launched in 1999 the website Made in Design. Today it is the first French online retailer for design, highlighting decorating articles and young French designers.

<u>Vanessa Sicotte</u>, Blogger, Damask & Dentelle, CA

Home design blog launched in 2009.

Stefan Nilsson, Trend hunter, TrendStefan, SE

The blog trendstefan.se was launched 2006 and Sweden's best known trend hunter regularly contributes to TV, radio and magazines.

Discover the last edition report





"Twice a year, I am enjoying my luck of living in Paris and be able to stay 4 days at Maison&Objet. A dynamic and generous show, a variety of products and topics, the emerging talents, tremendous settings..."

Hélène PASTEUR Director Maison - Galeries Lafayette

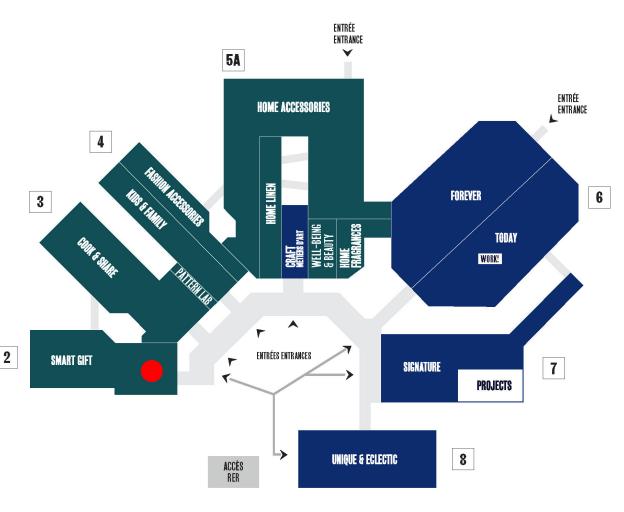
SMART GIFT

WHERE IS LOCATED SMART GIFT?

Located at the entrance of the fair in the Hall 2, Smart Gift benefits from a strong attractiveness.

The sector is organised around 5 product environments:

- Connected Life / Urban Mobility
- Paper Touch / Workplace & Storage
- Sports / Leisure / Wellness
- Creative Gift
- Generalists Gifts



CONNECTED LIFE – URBAN MOBILITY

Connexion, Innovation, Design, Sound, Functionnality, Convenience, Nomadic, Travel, Daily life, Trend...

A few names:

24Bottles

Izipizi

Kreafunk

Lexon

Men's Society

Native Union

Secrid

Templar

Ucon Acrobatics

Xoopar

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SMART GIFT

PAPER TOUCH – WORKPLACE & STORAGE

Artprint, Print, Postcard, Creation, Identity, Style, Material, Graphic...

A few names:

Cinq Points Image Republic La Petite Papeterie Française Le Typographe Leuchtturm Mark's Europe Omy Papier Tigre Season Paper





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BIG

INK

HIL

SPORTS – LEISURE – WELLNESS

Nature, Freedom, Pleasure, Party, Sharing, Comfort, Protection, Do it yourself...

A few names:

Agent paper

Avora

Ciel mon radis

Green factory

Solar brother

The gift label

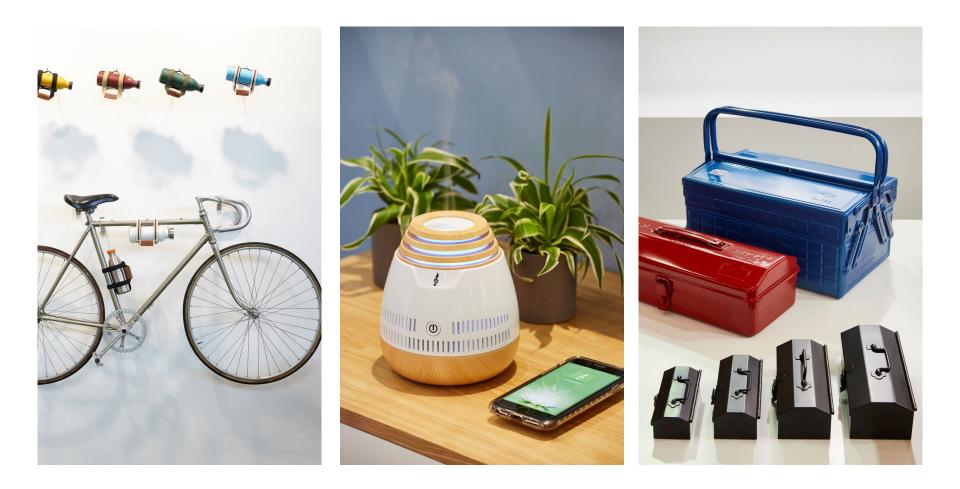
The nice fleet

United by blue

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CREATIVE GIFT

Product design, Creative studio, Small furniture or accessory, Functionality, Material, Personality, Idea maker, Lifestyle...

A few names:

Design Letters

Doiy

Donkey Products

Flensted Mobiles

Flyte

Kikkerland

PA design

Perigot

Reine Mère

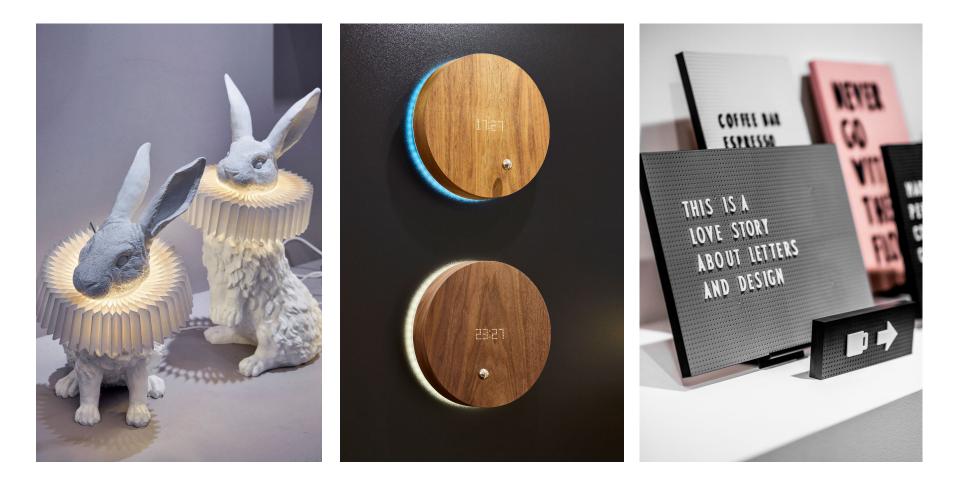
SunnyLife

The Line

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GENERALISTS GIFTS

Multi-style, humor, Color, Distribution, Transversality...

A few names:

Derrière la porte

Donkey Products

Kikkerland

Le Studio

Manta

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Stempels

Sunnylife





BUDGET

Estimate the cost of the exhibition surface

To help you anticipate your participation, we suggest you some budget estimated for guidance.

You have several exhibition zones at your disposal (front line, red carpet, central). Their rate is added to the price per square meter, and can vary according to the visibility in the show. Very requested, their access is subject to availability and conditions.

We invite you to get in touch with your sales contact in order to have a personalised quotation.

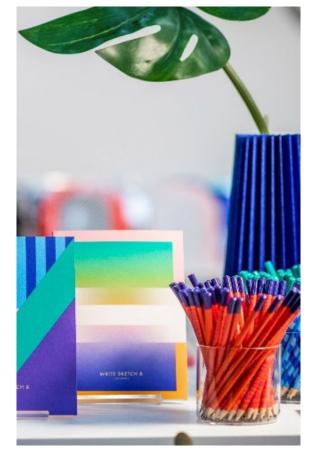
 \rightarrow See the rates 2023

Estimate the cost of additional fittings

Before the show, you can order, on your online personal space, additional fittings such as: partition, covering, lighting, furniture, parking...

Our team is at your disposal to support you in your preparation.

→ See the additional fittings



SERVICES AT YOUR DISPOSAL

BOOST YOUR VISIBILITY

Give your brand details for the show communication tools: official catalogue, exhibitors list (maisonobjet.com), MOM, etc.

Apply to our **promotional services** targeted for visitors. These services allow you to be part of the "What's New" spaces, the visitor itineraries, etc.

Inform your clients and prospects about your participation with the personalized communication kit.

GROW YOUR NETWORK

Invite complimentarily your clients and prospects to come and meet your during the fair.

Collect easily the visitors' information coming to your booth and plan an effective follow-up with the **badge reader application**.

PREPARE YOUR SHOW

Throughout your entire preparation for the show, the Maison&Objet team is fully mobilized to support you. The customer service is at your disposal to inform and guide you. The Operation Department supports you in your technical and logistic preparation. The sales team guides you in your fair promotion and introduces you the various tools and services designed for you.





MOM, YOUR DIGITAL PARTNER

The innovative alliance of the digital world and the expertise of Maison&Objet is at your disposal all year long with the MOM platform. With your participation, you benefit from a free trial offer.

PREPARE YOUR SHOW EFFICIENTLY

Optimise your show investment with a **reinforced visibility** through your product sheets on mom (trial offer effective from the opening of the online service to one month after the show).

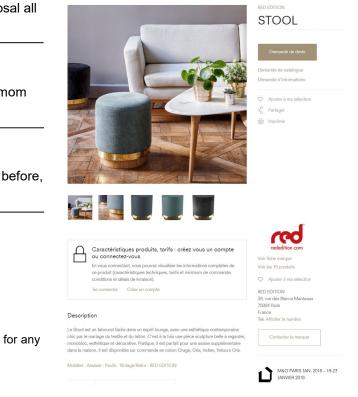
BOOST YOUR BUSINESS

Receive **meeting request** for the show. **Multiply your contacts** and business opportunities before, during and after the show!

JOIN THE MOM COMMUNITY

More than **6.000 brands** and **2,5 million of unique visitor** per year A well-balance network of professionals: 52 % Specifiers Vs. 48% Retailers **8 min** : average time spent on the website, about **7 pages seen** per visitor

If you want to make the most of the functionality offered by MOM your sales contact is at your disposal for any further information.



Marques

Textile maison Eclairage Accessoires Mode Cuisine Kids Tapis Outdoor Plus -

Se connecter Fr

mom

Ohiets déco

SMART GIFT

YOUR CONTACTS SMART GIFT



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