

IDEOBAIN

From Monday 30 September
to Thursday 3 October 2024
Paris Porte de Versailles

OUR STAND AND COMMUNICATION PACKAGES

Period 2



[ideobain.com](https://www.ideobain.com)



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NOMENCLATURE

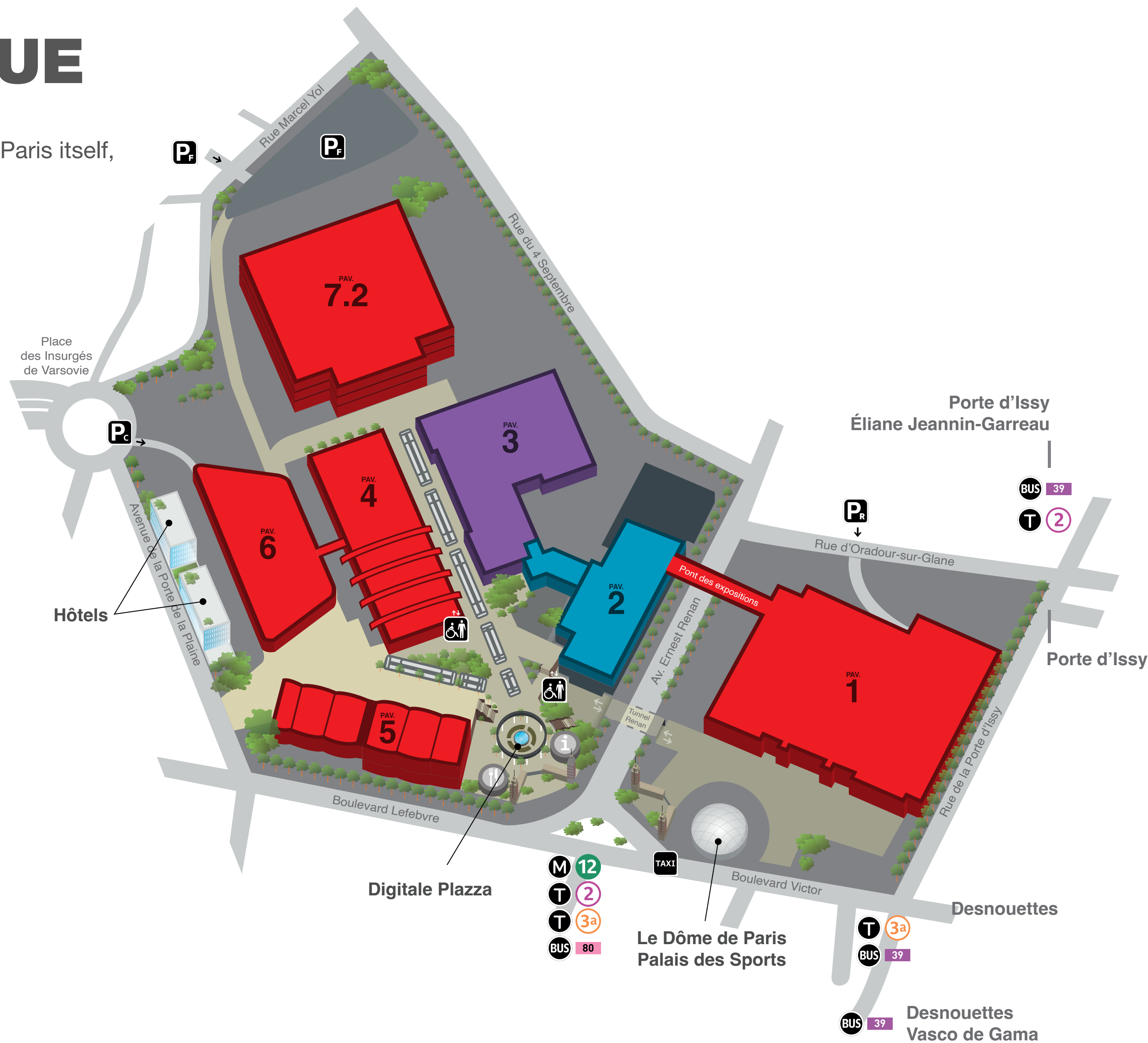
42



THE VENUE

A redesigned experience in Paris itself, at the Porte de Versailles.

For pavilions 1 to 7 the site has benefited from a major programme of renovation, development, services and attractive public spaces.



BATIMAT

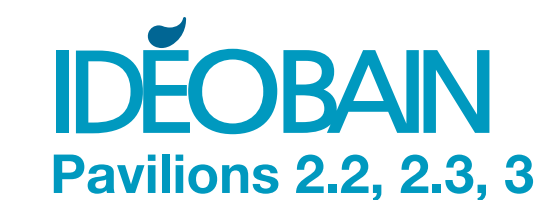
Pavilion 1

- Civil works
- Structure & envelope
- Construction Tech®
- Off Site construction
- Interior&Garden
- Low Carbon Construction
- Photovoltaic

Pavilion 7.2

- Worksite equipment & tools
- Vehicles & equipments

Pavilions 4, 5.2, 5.3 and 6



Pavilion 5.1

International Pavilions & international multi-sector offering



REGISTRATION PACK AND 365 DIGITAL PACKAGE

Included in your package

REGISTRATION PACK

Included in your package,
worth **€2,120** excl. VAT

NEW

A fuller registration pack
to make the most
of your participation
and promote your company

- Administration fees
 - + Assistance with show preparation
 - + Your exhibitor badges (5 per 9m²)
 - + Your free invitation link
 - + Registration on the Official Catalogue
- + Multi-risk exhibitor insurance (subject to the conditions set out at item 10.3 of the General Rules for Idéobain)
- + Advertising your company on the show website (bronze web visibility package)
- + Submit your paper press kit or QR code to the show's press office



Participation in the
Innovation awards (1 product).
Full description of this service on page 15.



Licence for Emperia badge reader (unlimited) to easily get in touch
with your visitors, and to capture and qualify your leads.
Full description of this service on page 16.
Also includes your dashboard to monitor your performance and contacts.

365 DIGITAL PACKAGE

THE DIGITALLY ENHANCED SHOW

Worth **€1,000** excl. VAT
Included in your participation
package for packages
of over 54m² and more

(See detail page 14)



For all-year-round communication, beyond the show
BATIADVISOR, the content platform for the construction and building sector

- A multi-sector blog with SEO-optimised content (Google indexing)
- A products / solutions search engine
- A tool for boosting your Google ranking all year round

* For 9m², 18m² and 36m² packages, contact your sales representative to order the digital pack.



YOUR FITTINGS

Customisable using the “customisation pack” or from our service providers’ catalogue (complete description of this service starts on page 30).
Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator’s services is not possible.

ESSENTIEL available for 9, 18 and 36m ² stands	EASY available for 9, 18 and 36m ² stands	BUSINESS available for 9, 18 and 36m ² stands	IDENTITY available for 18 and 36m ² stands
			
<p>A package comprising the basic layout for exhibiting at a show (without furniture).</p>	<p>A package including furniture ready for exhibiting.</p>	<p>The ideal package for business meetings (includes furniture).</p>	<p>A stand for displaying your visual identity and showcasing your brand (includes furniture).</p>
<p>The Essential for exhibiting</p> <p>  Practical  Economical  </p> <p>A functional space complete with the essentials for exhibiting at the show, while keeping costs down.</p> <p> The partitions, LED strips, doors, banners are re-used. We sort our wastes for recycling: carpeting, adhesives.</p>	<p>Simple and economical</p> <p>  Quality/price ratio  Turnkey  </p> <p>A show-ready package: the simple way to effectively ensure your visibility at the show, at an attractive price.</p> <p> The partitions, spotlights, doors, banners and furniture are re-used. We sort our wastes for recycling: carpeting, brushed cotton, cardboard, adhesives.</p>	<p>Welcome your clients and prospects</p> <p>  Work space  </p> <p>A modern, turnkey package, ideal for welcoming customers and prospects. The semi-open meeting space offers total confidentiality while you work.</p> <p> The partitions, spotlights, doors, support structures and furniture are re-used. We sort our wastes for recycling: carpeting, brushed cotton, cardboard, adhesives.</p>	<p>Be seen and recognised</p> <p>  Customisation  Visibility  </p> <p>A customised turnkey package in your colours: display your visual identity across your space with back-lit partitions, promoting your brand and showcasing your business and values to visitors.</p> <p> The supporting structures, partitions, doors and furniture are re-used. Covers are re-used for packaging, tests or prototyping. We recycle the carpet.</p>

Images are not binding.



ALL-INCLUSIVE 9m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

YOUR AREA		9m ²		
YOUR PACKAGE		See detail page 4		
SELECT YOUR OWN FITTINGS² Customisable using the “customisation pack” or from our service providers’ catalogue Complete description of this service starts on page 30		ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE
YOUR METER		3 kW		4 kW
ALL-INCLUSIVE PRICE		€8,064 excl. VAT	€9,054 excl. VAT	€10,029 excl. VAT
DISCOUNTS	LOYAL EXHIBITOR DISCOUNT You’ve participated in at least 4 of the last 7 editions (between 2009 and 2022)	- €756 excl. VAT		

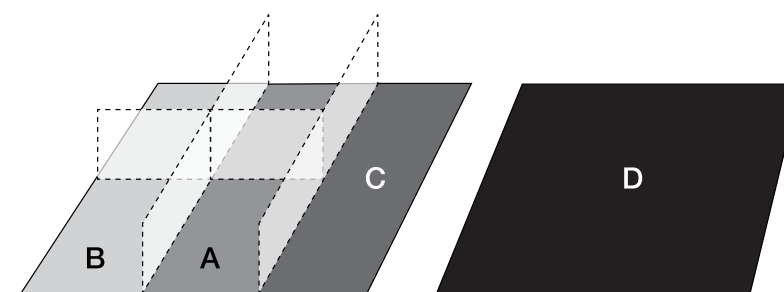
¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.

² Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator’s services is not possible.



CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 9m² STAND

Options



		ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE
CHOOSE HOW MANY CORNERS	Corner stand 1 corner on 2 aisles (type B)	€225 excl. VAT		
CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 9m² FITTINGS (one only)	Visibility Customisation Package Customise your stand for greater visibility	€1,629 excl. VAT	€815 excl. VAT	€1,089 excl. VAT
	Demonstrations Customisation Package Your products/services demonstration space	€2,097 excl. VAT	€1,953 excl. VAT	⊗
	Workspace Customisation Package Benefit from a more visible workspace	€1,420 excl. VAT	€430 excl. VAT	Included

NEW CUSTOMISATION PACKAGE

Complete description of this service starts on page 30



ALL-INCLUSIVE 18m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

YOUR AREA		18m ²			
REGISTRATION PACK		See detail page 4			
SELECT YOUR OWN FITTINGS² Customisable using the “customisation pack” or from our service providers’ catalogue Complete description of this service starts on page 30		ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE	IDENTITY PACKAGE
YOUR METER		3 kW		4 kW	
ALL-INCLUSIVE PRICE		€13,338 excl. VAT	€15,318 excl. VAT	€16,878 excl. VAT	€17,688 excl. VAT
DISCOUNTS	LOYAL EXHIBITOR DISCOUNT You’ve participated in at least 4 of the last 7 editions (between 2009 and 2022)	- €1,512 excl. VAT			

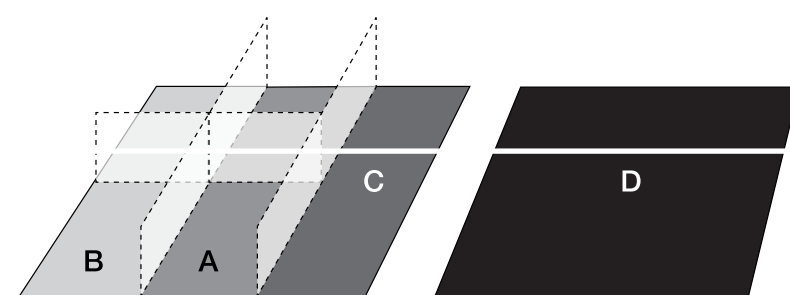
¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.

² Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator’s services is not possible.



CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE **18m²** STAND

Options



			ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE	IDENTITY PACKAGE
CHOOSE HOW MANY CORNERS	Corner stand	1 corner on 2 aisles (type B)		€450 excl. VAT		
		2 corners (type C)		€630 excl. VAT		
		4 corners (type D)		€810 excl. VAT		
CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 18m ² FITTINGS (one only)	Visibility Customisation Package Customise your stand for greater visibility		€3,258 excl. VAT	€1,629 excl. VAT	€1,746 excl. VAT	Included
	Demonstrations Customisation Package Your products/services demonstration space		€2,358 excl. VAT	€2,214 excl. VAT	€2,574 excl. VAT	€1,170 excl. VAT
	Workspace Customisation Package Benefit from a more visible workspace		€2,529 excl. VAT	€860 excl. VAT	Included	✕
NEW CUSTOMISATION PACKAGE Complete description of this service starts on page 30						



ALL-INCLUSIVE 36m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

YOUR AREA		36m ²				
YOUR REGISTRATION PACK		See detail page 4				
SELECT YOUR OWN FITTINGS² Customisable using the “customisation pack” or from our service providers’ catalogue Complete description of this service starts on page 30		ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE	IDENTITY PACKAGE	BESPOKE MY STAND MAKER
YOUR METER		3 kW		4 kW		Not included
ALL-INCLUSIVE PRICE		€23,886 excl. VAT	€27,846 excl. VAT	€30,576 excl. VAT	€32,196 excl. VAT	€20,996 excl. VAT ³
DISCOUNTS	LOYAL EXHIBITOR DISCOUNT You’ve participated in at least 4 of the last 7 editions (between 2009 and 2022)	- €3,024 excl. VAT				

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.

² Fittings are mandatory for 9, 18 and 36m² stands, and provided by our service partners. Using a decorator’s services is not possible.

³ This price includes €3,900 excl. VAT for the creation of the “My stand Maker” bespoke stand. An additional quote will be communicated to you according to your specifications. After acceptance of the My Stand Maker quote, a final invoice will be sent to you.

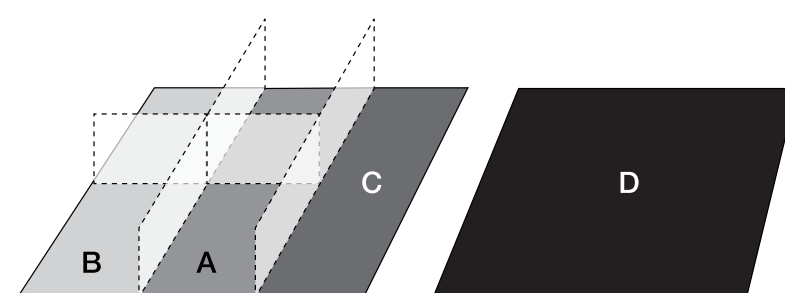
BESPOKE - MY STAND MAKER: you want a bespoke stand, one with a unique design. My Stand Maker will guide you through the process from design through to creation of your stand.





CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 36m² STAND

Options



			ESSENTIEL PACKAGE	EASY PACKAGE	BUSINESS PACKAGE	IDENTITY FORMULE	BESPOKE MY STAND MAKER
CHOOSE HOW MANY CORNERS	Corner stand	1 corner on 2 aisles (type B)			€900 excl. VAT		
		2 corners (type C)			€1,260 excl. VAT		
		4 corners (type D)			€1,620 excl. VAT		
CHOOSE HOW YOU WANT TO CUSTOMISE YOUR ALL-INCLUSIVE 36m ² FITTINGS (one only)	Visibility Customisation Package Customise your stand for greater visibility		€6,516 excl. VAT	€2,556 excl. VAT	€3,096 excl. VAT	Included	⊗
	Demonstrations Customisation Package Your products/services demonstration space		€2,417 excl. VAT	€2,412 excl. VAT	€3,996 excl. VAT	€1,404 excl. VAT	⊗
	Workspace Customisation Package Benefit from a more visible workspace		€5,058 excl. VAT	€1,719 excl. VAT	Included	⊗	⊗

NEW CUSTOMISATION PACKAGE

Complete description of this service starts
on page 30

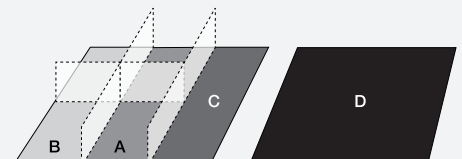



ALL-INCLUSIVE 54m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

YOUR AREA - Bare space, floor marking only		54m²
REGISTRATION PACK AND BATIADVISOR 365 DIGITAL PACKAGE		See detail page 4
ALL-INCLUSIVE PRICE		€26,734 excl. VAT
DISCOUNTS	LOYAL EXHIBITOR DISCOUNT You've participated in at least 4 of the last 7 editions (between 2009 and 2022)	- €4,536 excl. VAT
SPECIFICS	Demonstration visibility package² (See detail page 22)	€1,150 excl. VAT

Options

CHOOSE HOW MANY CORNERS	Corner stand		2 corners 3 aisles (type C)	€1,890 excl. VAT
			4 angles - island (type D)	€2,430 excl. VAT
EXCESSIVE HEIGHT³	Stand height is limited to 5 metres. If this height is exceeded, you will be charged extra.			€4,558 excl. VAT
BESPOKE STAND SERVICE	YOU'D LIKE A STAND THAT REFLECTS YOUR BRAND? SOMETHING UNIQUE? My Stand Maker will guide you through the process from design through to creation of your stand. A single, reliable contact - Personalised follow-up - Managed rates. Contact your sales representative for a free quote.			

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.

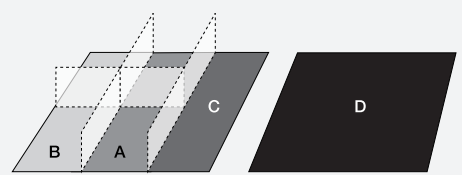

² Mandatory for companies with a 54m² or 99m² stand, and optional for exhibitors on modules of 9m², 18m² or 36m².

³ Where ceiling height of the pavilion allows. Check the height limitations on the siting proposal sent to you by your sales representative.



ALL-INCLUSIVE 99m² PACKAGE

Subject to availability. Areas are limited to 1 stand per company¹.

YOUR AREA - Bare space, floor marking only		99m²
REGISTRATION PACK AND BATIADVISOR 365 DIGITAL PACKAGE		See detail page 4
ALL-INCLUSIVE PRICE		€45,454 excl. VAT
DISCOUNTS	LOYAL EXHIBITOR DISCOUNT You've participated in at least 4 of the last 7 editions (between 2009 and 2022)	- €8,316 excl. VAT
SPECIFICS	Demonstration visibility package² (See detail page 22)	€1,150 excl. VAT
Options		
CHOOSE HOW MANY CORNERS	Corner stand	2 corners (type C)
		4 corners (type D)
EXCESSIVE HEIGHT³	Stand height is limited to 5 metres. If this height is exceeded, you will be charged extra.	€8,356 excl. VAT
ADD A LEVEL	Exhibitors can design stands with a second level within the overall limit of the area authorised by the safety team. All stands with a second level must include, throughout the safety team's visit, a certificate of stability provided by an approved and competent body. Otherwise, you will be subject to an additional charge.	€6,267 excl. VAT
BESPOKE STAND SERVICE	YOU'D LIKE A STAND THAT REFLECTS YOUR BRAND? SOMETHING UNIQUE? My Stand Maker will guide you through the process, from design to creation of your stand. A single, reliable contact - Personalised follow-up - Controlled rates. Contact your sales representative for a free quote.	

¹ For French companies: maximum stand size for SIREN code / Companies belonging to the European Union is 99m²: maximum stand size for intracommunity VAT code / Companies outside the European Union is 99m²: maximum of one 99m² stand per company name.

² Mandatory for companies with a 54m² or 99m² stand, and optional for exhibitors on modules of 9m², 18m² or 36m².

³ Where ceiling height of the pavilion allows. Check the height limitations on the siting proposal sent to you by your sales representative.



BATIADVISOR 365 DIGITAL PACKAGE

FOR ALL-YEAR-ROUND COMMUNICATION, OUTSIDE THE SHOW AS WELL.

BATIADVISOR, the content platform for the construction and building sector.



- A multi-sector blog with SEO-optimised content (Google indexing)
- A products / solutions search engine
- A tool for boosting your Google ranking all year round

DESCRIPTION	<p>Your company is visible and promoted in the Batiadvisor supplier directory, via a company feature page written and SEO-optimised for GOOGLE.</p> <ul style="list-style-type: none"> + Marketing support, SEO expertise, performance monitoring, dashboard + Your product sheets (unlimited) edited and optimised for GOOGLE indexing
VALIDITY	From the date of your show registration and up to 6 months post-show
PRICE	Included in your participation package for packages of 54m ² and greater: €1,000 excl. VAT



PARTICIPATION IN THE 2024 INNOVATION AWARDS



Register an innovative market product/
service, launched after October 2022.
Deadline for completing your online
entry: Friday 10 May 2024*

DESCRIPTION	For all entrants	<ul style="list-style-type: none"> Publication of your product sheet on the dedicated Innovation Awards mini website + Promotion of your product in the show's dedicated "Innovation" PR campaign + Your product sheet sent out as an insert in the "New Products & Innovations Guide" to French and international journalists before the show and available in the Press room during the show + Visibility in the innovation Area over the 4 days of the show + Entry into the public vote
	+ for nominees	<ul style="list-style-type: none"> Participation in the Press Dating event in Paris for an exclusive meet-and-greet with journalists + 1 'Innovation' sticker for your stand (provided at the show)
	+ for winners	<ul style="list-style-type: none"> 1 'Innovation' floor visual for your stand (provided at the show) + Your team's participation in the award ceremony, on the first evening of the show
PRICE	First product is included with your participation package	
OPTION	€1,395 excl. VAT per extra product	

*IMPORTANT

Participation in the Innovation Awards is confirmed upon receipt of the completed registration documentation no later than 10 May 2024 (to be completed online on the awards digital platform). After this date, the registration is invalidated and the amount committed will not be refunded. To present multiple innovations, please contact your sales representative.



BADGE READER APPLICATION SOLUTION INCLUDED WITH YOUR PARTICIPATION

EMPERIA SCAN APP



Requires iOS 11

Requires OS 5.1.1 and
an automatic focus lens

Emperia is a mobile application allowing you to collect information from your prospects you meet on the show, making it easy to store, track and retrieve your sales leads.

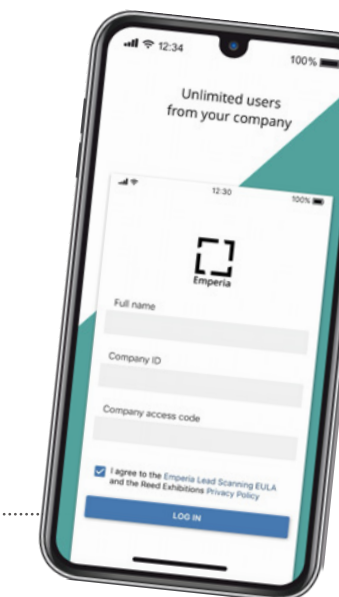
BEFORE THE SHOW

- 1 **Download the Emperia App**



- 2 **Use your Company access code** sent by email to your company admin 2 weeks before the show, also available on your exhibitor portal.

- 3 **Log in** to Emperia app using your full name and the company access code. Share the code with your sales team so they can use their own device to capture the contact information.



DURING THE SHOW

- 1 **Scan badge** by clicking on the icon. Hover your device camera over the visitor badge QR code.

- 2 **Rate your leads and add comments** You can edit, add further notes and adjust your lead scoring.

- 3 **Follow your leads on each device** The company admin can download the global leads report at anytime.

AFTER THE SHOW

- 1 **Open the end of show email** Access your lead report via a direct link, you can download an excel file with all the details. The link is also available in the Emperia welcome email and the exhibitor portal.

- 2 **Use the collected information** Keep in touch to follow up, send quote, or any information and increase your ROI.



CAPTURE YOUR LEADS EASILY AND FAST



BADGE READER APPLICATION SOLUTION INCLUDED WITH YOUR PARTICIPATION

EMPERIA SCAN APP

FREQUENTLY ASKED QUESTIONS

What is Emperia?

Emperia is a mobile app that allows you to easily capture your visitors' contact details during the show and make your follow-up easier.

Where can I find my login information?

You will find it in the Exhibitor Area then in the welcome email from Emperia which is sent only to the show participation manager. This email contains the unique company identifier and access code and a direct link to access the main report. Check your inbox and junk mail/spam to find the e-mail. If you can't find your access codes, contact your participation manager or the show helpdesk.

Why have I not received the Emperia registration email?

Access to Emperia and all related registration information is sent to the authorised point of contact for your company. Contact the your company's participation manager to get your company's access code.

How many members of my team can use Emperia app?

The number of user licenses will be specified in your exhibitor contract.

Does Emperia need a connection Internet to work?

Internet access is needed to download the app. However, the app works «offline» to scan badges and add comments that will be synchronised the next time it connects to the internet.

Can I change my scanned lead?

Your contact's identification details cannot be modified in the app. However, you can add any information you think is relevant in the comments.

Why is my lead missing phone / email / other information?

The app only captures information the visitor provided when they registered: last name, first name, company, profession, e-mail, telephone, country.

Can I add more questions to Emperia to qualify my prospects?

Yes, this can be done from your Exhibitor Space.

How do I download my leads report?

You can download a consolidated list of all of the leads that have been scanned by you and your colleagues at any time. All you have to do is go to your Exhibition Area. You will find the link in the welcome email, then in daily reports emails and the end-of-show email. This link will also be available in the Exhibitor Area. Other app users from your company will only be able to see the leads they have scanned themselves on their own device.

How long will the data be available for after the show?

It is available all year round in the Exhibitor Area.

What arrangements have been made as part of GDPR to use data collected by Emperia?

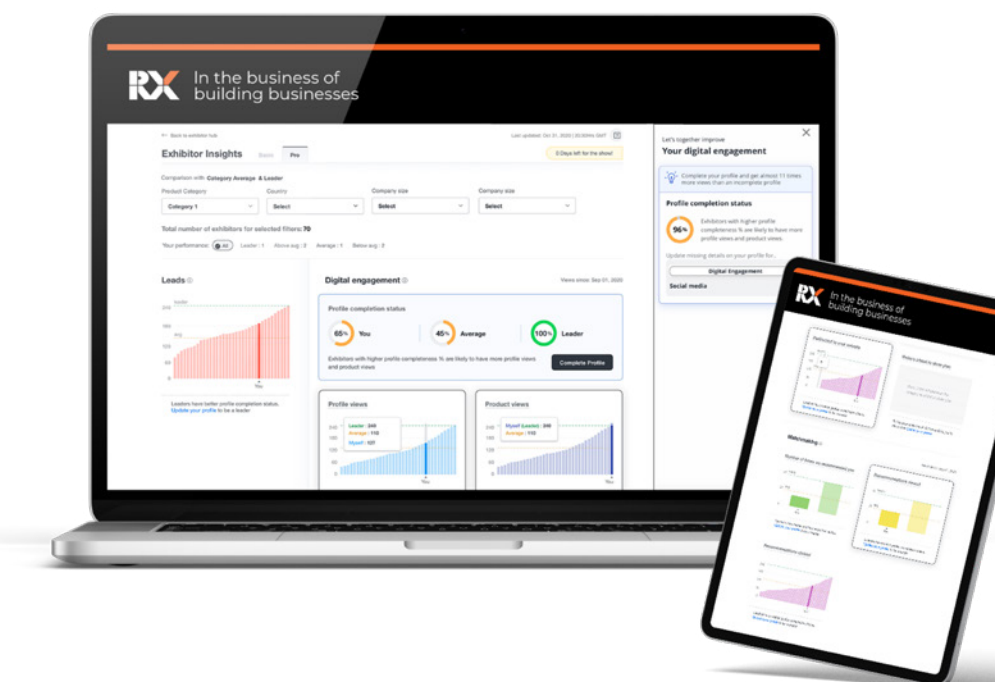
Visitors were informed and gave their consent on the collection and treatment of their data at pre-registration. To view our privacy policy: <https://privacy.rxglobal.com/en-gb.html>



DASHBOARD

MEASURE YOUR RETURN ON INVESTMENT

The underlying database of this dashboard offers you actual performance measurement. The Pro dashboard version also gives you the chance to compare your performance with that of your competitors at the show, and so identify where you can improve.






			BASIC	PRO	
DESCRIPTION	Leads	Find the details of your identified prospects	✓	✓	
	Rate of engagement	Track the engagement generated by your profile with performance indicators	✓	✓	
	Matchmaking	Track all interactions between visitors and your brand	✓	✓	
	Benchmark		Compare your performance with your competitors	✗	✓
			Use filters to select and refine your searches	✗	✓
			Visualize your market position	✗	✓
	PRICE			Included in your registration pack	€1,000 excl. VAT



PROMOTIONAL TOOLS

CO-EXHIBITOR PACKAGE

		For co-exhibitors of 9m ² to 36m ² packages and pavilions	For co-exhibitors of 54m ² to 99m ² packages (excl. pavilions)
<p>REGISTRATION PACK</p> <p>Included in your package, worth €2,120 excl. VAT</p> <p>NEW</p> <p>A fuller registration pack to make the most of your participation and promote your company</p>	<p>Administration fees</p> <ul style="list-style-type: none"> + Help with planning your presence at the show + Multi-risk exhibitor insurance (subject to the conditions set out at item 10.3 of the General Rules for Idéobain) + 2 exhibitor badges + Your free invitation link + Registration on the Official Catalogue + Featuring of your company on the show's website (bronze web visibility package) + Submit your paper press kit or QR code to the show's press office <div style="display: flex; justify-content: space-around;"> <div style="border: 1px solid #0070C0; padding: 5px; width: 45%;">  <p>Participation in the Innovation awards (1 product). Full description of this service on page 15.</p> </div> <div style="border: 1px solid #0070C0; padding: 5px; width: 45%;">  <p>Licence for Emperia badge reader (unlimited) to easily get in touch with your visitors, and to capture and qualify your leads. Full description of this service on page 16. Also includes your dashboard to monitor your performance and contacts.</p> </div> </div>	✓	✓
<p>365 DIGITAL PACKAGE</p> <p>THE DIGITALLY ENHANCED SHOW</p> <p>(See detail page 14)</p>	 <p>BATIADVISOR, the content platform for the construction and building sector, to communicate all year and beyond the show.</p> <ul style="list-style-type: none"> • A multi-sector blog with SEO-optimised content (Google indexing) • A products / solutions search engine • A tool for boosting your Google ranking all year round 	✗	✓
PRICES		€2,120 excl. VAT/ company	€2,770 excl. VAT/ company



PROMOTIONAL TOOLS

THE ESSENTIALS

		THE DIGITAL PACKAGES*		
		BRONZE	SILVER	GOLD
DESCRIPTION	Your company indexed on the search engine “Exhibitors” logo + company name + business sector + stand number + description	✓	✓	✓
	Your products will also be online: Highlight (box on grey background) + product carousel + double block height + detailed company information (side bar: tel, email, website) + why you should visit my stand	✗	✓	✓
	Show website homepage sponsorship (Brand carousel) + category sponsorship (Your company appears on the 1 st page of the “Exhibitors” search engine for your business sector)	✗	✗	✓
			Limited to 10 advertisers	
PRICES		Included in your participation package	€2,300 excl. VAT	€5,300 excl. VAT

*Limited quantity subject to availability.



PROMOTIONAL TOOLS

THE ESSENTIALS

THE LOGO PACKAGE

DESCRIPTION	Your logo: in the alphabetical list of exhibitors in the official catalogue (available in paper and digital formats) + on the show's wall maps + on the visitor map distributed free of charge at the show's entrances and information points (available in paper and digital formats)						
PRICE	€3,360 excl. VAT						

THE VISITOR GUIDE

DESCRIPTION	Distributed free of charge at the entrances and information points of the 3 shows, it's the essential tool used by every visitor						
LOCATION	1/2 inside page	Inside page	Inside front page exhibitor list	Cover, 1/3	Cover, 1/2	Double inside page	Cover, 1/4
PRICES	€5,205 excl. VAT	€8,008 excl. VAT	€9,610 excl. VAT	€15,444 excl. VAT	€16,474 excl. VAT	€16,474 excl. VAT	€17,618 excl. VAT

THE OFFICIAL CATALOGUE

DESCRIPTION	The catalogue is the essential tool for professionals after the show. Sold online both ahead of and during the show, 5,000 copies are printed. This guarantees you visibility for 2 years!							
LOCATION	1/2 inside page	Inside page	Cover, 1/3	Cover, 1/2	Cover, 1/4	Hardback insert	Outer jacket	Bookmark (provided by the advertiser)
PRICES	€2,840 excl. VAT	€5,720 excl. VAT	€10,710 excl. VAT	€11,760 excl. VAT	€16,220 excl. VAT	€10,610 excl. VAT	€12,080 excl. VAT	€12,600 excl. VAT



PROMOTIONAL TOOLS

DEMONSTRATION VISIBILITY PACKAGE

Exclusive visibility package for Idéobain exhibitors.

Mandatory for companies with a 54m² or 99m² stand, and optional for exhibitors on modules of 9m², 18m² or 36m².

DIGITAL VISIBILITY	BEFORE THE SHOW	AT THE SHOW
“HIGH FIVE IDÉOBAIN” SOCIAL NETWORKS ENGAGEMENTS	1 push “HIGH FIVE IDÉOBAIN” social networks Starting June 2024, production of a video/narrative posted on LinkedIn and Facebook highlighting your company on a brand carousel.	
	Before 15 May 2024 you must provide the following benefit from this visibility: a text of 280 characters, a landscape image in jpg or png format + your logo (dimensions: 1124 px wide x 632 px high) and a hyperlink	
VISUAL IDENTITY	✕	A “Demonstration” icon in front of the brand on the show maps and exhibitor list in the exhibitor catalogue
VISITOR TRAILS	As of June 2024, one page of the show website will be dedicated to demonstrations (programme + logos of participating exhibitors)	At the show a specific visitor trail will be offered to visitors to highlight the demonstrations
PRICE	€1,150 excl. VAT	



PROMOTIONAL TOOLS EXHIBITOR WORKSHOP PACKAGE

EXPRESS YOURSELF ON THE PAVILION 2.3 FORUM

DESCRIPTION	<p>A 45 minute talk module on a fully-equipped stage (technical, audio, video projection)</p> <ul style="list-style-type: none"> + Visibility on the www.ideobain.com website on the “talks” page + Visibility at the show in the talks space (display, brochure distribution) + Specific promotion in the talks programme (logo + presentation insert) + Provision of your conference participant database
PRICE Subject to available slots	€2,200 excl. VAT per unit





PROMOTIONAL TOOLS

WEB

PROMOTE YOUR PRESENCE ON THE WEB!



ON THE HOME PAGE: LARGE BANNER*

DESCRIPTION

Visible to every visitor to www.ideobain.com,
your banner is a tool for brand promotion
This banner links back to your chosen page on your website.
Worth knowing: almost 800,000 pages are viewed each show year

Maximum 3 advertisers per location

PRICE

€8,320 excl. VAT

HEADINGS “Show / Practical info / Programme / Exhibitor Search Engine”: LARGE BANNER*

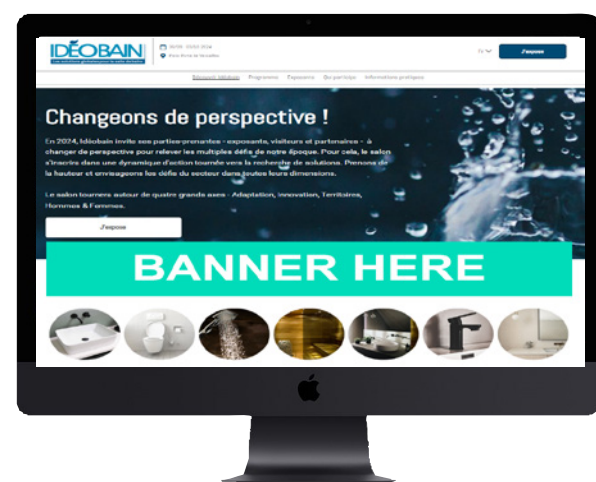
DESCRIPTION

A key section of the www.ideobain.com website,
your banner can be seen by most visitors.
Your banner links back to your chosen page on your website.
Worth knowing: on average, almost 80% of pages are viewed in a show year

Maximum 3 advertisers per location

PRICE

€6,448 excl. VAT



MANDATORY

Technical elements to be provided to us for:

LARGE BANNER

- Computer format: 970 x 90 px
- Tablet format: 728 x 90 px
- Mobile format: 320 x 50 px

jpg, png or gif
format only, RGB colours

*Limited quantity and subject to availability.



PROMOTIONAL TOOLS DISPLAY

BRING TRAFFIC TO YOUR STAND DURING THE SHOW

	INDOOR TOTEMS*	ROUND ADHESIVE STICKERS*	FLOOR TILES*
DESCRIPTION	Highlight your presence at the show with visibility of your show space right at the heart of the traffic aisles	Positioned on the entry doors of your exhibition hall, this product is seen as soon as visitors arrive	This floor display means that you're immediately and unmistakably identified by visitors
	Limited quantity depending on pavilions and availability	40 cm in diameter	Tiles placed according to your instructions on your exhibition space (1 x 1m ²)
	Pavilions 2.2 / 2.3: 2 sets of 2 totems each	Pavilions 2.2 / 2.3: 1 set of 16 stickers	Pavilions 2.2 / 2.3: Tiles positioned in the aisles of your pavilion
PRICES	€8,549 excl. VAT per set of 2 directional totems	€450 excl. VAT per round sticker	€2,600 excl. VAT per set of 3 tiles



*Limited quantity and subject to availability

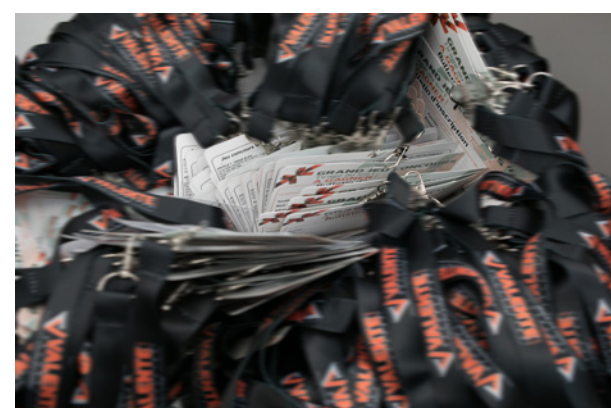
Rates include technical costs (15% of total excl. VAT). We print and apply your visual.



PROMOTIONAL TOOLS DISPLAY

BRING TRAFFIC TO YOUR STAND DURING THE SHOW

	BADGES HOLDERS LANYARDS* (to be provided by the exhibitor)	HALL MAPS*	DISTRIBUTION OF BAGS* (to be provided by the exhibitor)
DESCRIPTION	<p>Associated with each badge given at the entrance of the show, these lanyards remain in the visitor's sight throughout their visit. The lanyards are supplied printed by the exhibitor and distributed by the organiser.</p> <p><i>“Protect the planet: lanyards are to be re-usable, recycled or recyclable”**</i></p>	<p>Banner at the top of each hall plan in your exhibition space</p>	<p>These bags stay with visitors wherever they go. The bags are provided, printed, by the exhibitor and are positioned by the organiser in the various pavilions.</p> <p><i>“Protect our planet: bags are to be re-usable, recycled or recyclable”**</i></p>
	Limited to one advertiser for Pavilions 2.2 / 2.3	Limited to one advertiser for Pavilions 2.2 / 2.3	Limited to one advertiser for Pavilions 2.2 / 2.3
PRICES	€8,000 excl. VAT aisle rights for 15,000 copies	€10,700 excl. VAT per plan	€10,700 excl. VAT aisle rights for 15,000 bags



*Limited quantity and subject to availability.



****Mandatory:** We are committed to reducing our carbon footprint and protecting our environment. Badge lanyards and bags must respect this commitment. The products must be eco-designed, recycled, recyclable or for the lanyards must have a crocodile clip to prevent the use of plastic. A product sample must be sent to the organiser no later than 15 July for approval. The organiser reserves the right to reject the product.



PROMOTIONAL TOOLS SPONSORING

CLUB
INTERNATIONAL
INTERNATIONAL BUSINESS CLUB

KEY FIGURES 2022

- **21,228 professionals** came from outside France
- **19 delegations** coming from 14 countries
- **1,300 journalists** reached in 36 countries
- **18 countries** selected to reach out to journalists and decision-makers
- **5 months** international tour
- **1,000 international delegates** on-site (profiles: ministers, secretaries of state, ministry representatives, mayors, union presidents, private company directors, buyers and specifiers, etc).

SPONSORING THE MONDIAL DU BÂTIMENT INTERNATIONAL CLUB*

DESCRIPTION Visibility Tool	Before the show	<p>Your logo + presentation in the press kit sent to journalists (outside France)</p> <p>Your logo + presentation on press releases sent to journalists (outside France)</p> <p>Your logo + presentation on 2 e-newsletters in French and 2 e-newsletters in English sent to the database of pre-registered French speakers (outside France / overseas France) and English speakers</p> <p>+ Feature on the “International Club” of the Idéobain website in French and English</p>
	During the show	<p>Hand delivery of the welcome plans for the international delegation</p> <p>+ Your logo on the photocall banner</p> <p>+ Presentation of your brand to the international delegations</p> <p>+ Meeting table and pop-up in the International Club at your disposal throughout the show (exhibitor’s presence required)</p> <p>+ Your flyer in the bag given to international delegates</p> <p>+ Featured on the visitor trails offered to international delegations</p> <p>+ Option of giving a talk if already present in a country, to share feedback on experience</p>
CONDITIONS OF SALE	Exclusive sponsorship for the IDÉOBAIN show Offer valid until 1 July 2024	
PRICE	€10,000 excl. VAT	

*The organiser reserves the right to modify the location in the International Club.



PROMOTIONAL TOOLS SPONSORING



SPONSORING A HALF-DAY OF TALKS

DESCRIPTION Visibility tool

Your logo on the talks programme distributed on:
the visitor guide
+ the show panel
+ the programme page of the show website

1 advertiser maximum per area and per half-day

Limited to 8 half-days

PRICE

€20,000 excl. VAT



ESSENTIEL

THE ESSENTIAL FOR EXHIBITING

A functional space complete with the essentials for exhibiting at the show, while keeping costs down.



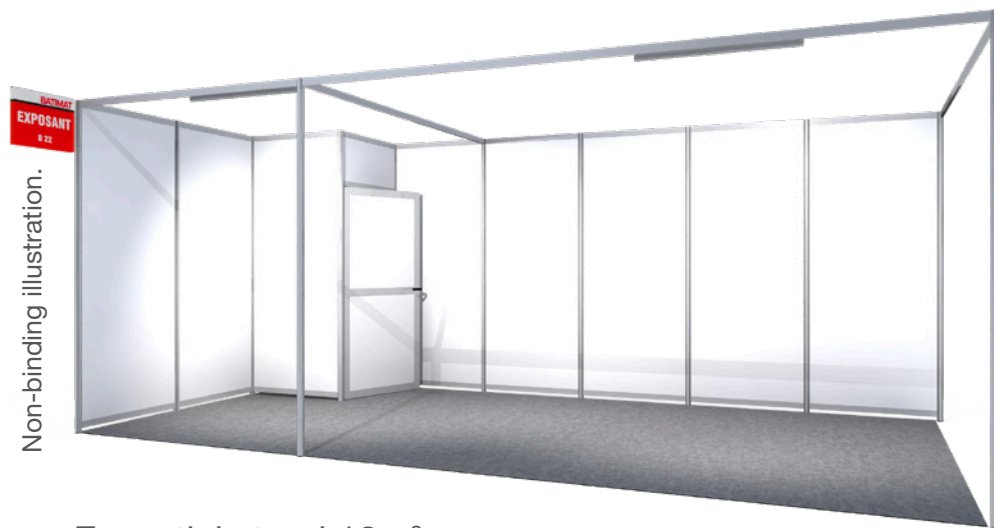
Practical






Economical



The partitions, LED strips, doors, banners, are re-used. We sort our wastes for recycling: carpeting, adhesives.



Essentiel stand 18m²

ESSENTIEL	
YOUR AREA	Available in 9m ² , 18m ² and 36m ²
SERVICES	Daily cleaning
FIXTURES AND FITTINGS	Storage space depends on the area + LED lighting + Double-sided flag banner (name and stand number) + Choice of 3 carpet colours + White melamine partitions
	<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;">  <p>9m² No storage</p> </div> <div style="text-align: center;">  <p>18m² 1m² of storage</p> </div> <div style="text-align: center;">  <p>36m² 3m² of storage</p> </div> </div>

Images are not binding.



ESSENTIEL

Demonstration customisation package **OPTION**

DEMONSTRATION PACKAGE

This option meets the twin objectives of demonstration and visibility, through a demonstration space for featuring your products and/or services, and customisation of your stand.

DEMONSTRATION PACKAGE 9m²



- This package comprises:
- Customisation of corner partitions (2 x 2.5 m)
 - + Customisation of the reception counter (1 x 1 m)
 - + Furniture: 1 reception desk, 1 tall stool
 - + 1 demonstration pod (1 x 2.5 m)
 - + Customisation of the pod transom (1 x 0.5 m)
 - + Triple power socket
 - + 1 screen (40'') with wall fixing

DEMONSTRATION PACKAGE 18m²



- This package comprises:
- Customisation of corner partitions (2 x 2.5 m)
 - + Customisation of the reception counter (1 x 1 m)
 - + Furniture: 1 reception desk, 1 tall stool, low seating
 - + 1 demonstration pod (1 x 2.5 m)
 - + Customisation of the pod transom (1 x 0.5 m)
 - + Triple power socket
 - + 1 screen (40'') with wall fixing

DEMONSTRATION PACKAGE 36m²



- This package comprises:
- Customisation of corner partitions (2 x 2.5 m)
 - + Customisation of the reception counter (1 x 1 m)
 - + Furniture: 1 welcome desk, 1 tall stool, low seating
 - + 1 demonstration pod (1 x 2.5 m)
 - + Customisation of the pod transom (1 x 0.5 m)
 - + Triple power socket
 - + 1 screen (50'') with wall fixing

Images are not binding.






ESSENTIEL

Visibility customisation package **OPTION**

VISIBILITY PACKAGE

Gain greater visibility by customising your stand.

VISIBILITY PACKAGE 9m ²	VISIBILITY PACKAGE 18m ²	VISIBILITY PACKAGE 36m ²
		
<p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of backing partition (3 x 2.5 m) + Reception counter + Tall stool + Customisation of reception counter (1 x 1 m) 	<p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of backing partition (6 x 2.5 m) + Reception counter + Tall stool + Customisation of reception counter (1 x 1 m) 	<p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of backing partition (6 x 2.5 m) + Reception counter + Tall stool + Customisation of reception counter (1 x 1 m)

Images are not binding.



ESSENTIEL

Workspace customisation package **OPTION**

WORKSPACE PACKAGE

This option meets the twin objectives of business and visibility, through a workspace in which to receive clients and prospects, and customisation of your stand.

WORKSPACE PACKAGE 9m²



This package comprises:

- Customisation of corner partitions (2 x 2.5 m)
- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool, 1 set of 3 chairs + 1 table
- + 1 welcome arch (3 x 1 m) customisable (1 x 0.5 m)
- + 1 carpet print to delineate the workspace (2 x 2 m)

WORKSPACE PACKAGE 18m²



This package comprises:

- Customisation of corner partitions (2 x 2.5 m)
- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool, 1 set of 3 chairs + 1 table
- + 1 welcome arch (3 x 1 m) customisable (x 0.5 m)
- + 1 carpet print to delineate the workspace (3 x 3 m)

WORKSPACE PACKAGE 36m²



This package comprises:

- Customisation of corner partitions (2 x 2.5 m)
- + Customisation of the reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 tall stool, 1 set of 3 chairs + 1 table
- + 1 welcome arch (3 x 1 m) customisable (1 x 0.5 m)
- + 1 carpet print to delineate the workspace (3 x 3 m)

Images are not binding.



EASY

SIMPLE AND ECONOMICAL

A show-ready package:
the simple way to effectively
ensure your visibility at the show,
at an attractive price.



Quality/price
ratio



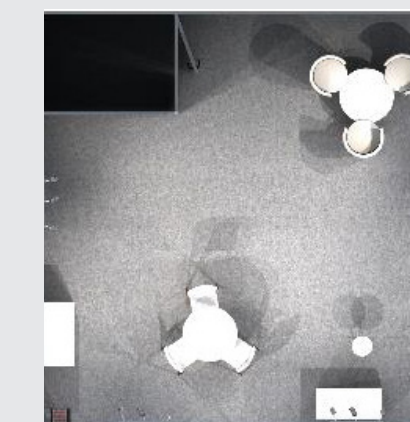
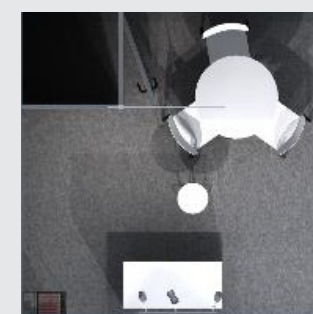
Turnkey



The partitions, spotlight, doors, banners and furniture
are re-used. We sort our wastes for recycling: carpeting,
brushed cotton, cardboard, adhesives.



EASY			
YOUR AREA	Stand 9m ²	Stand 18m ²	Stand 36m ²
SERVICES	Daily cleaning		
FIXTURES AND FITTINGS	Customisable double-sided top signage 1 m x 1 m + 1 m ² key-lockable storage with coat hook + Choice of 4 partition colours + Choice of 3 carpet colours	Customisable double-sided top signage 1 m x 1 m + 1 m ² key-lockable storage with coat hook + Choice of 4 partition colours + Choice of 3 carpet colours	Customisable double-sided top signage 1 m x 1 m + 3 m ² key-lockable storage with coat hook + Choice of 4 partition colours + Choice of 3 carpet colours
FURNITURE*	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display unit + 1 paper basket	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display unit + 1 paper basket + 1 key-lockable low storage unit	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display unit + 1 paper basket + 1 key-lockable low storage unit + 1 low table + 3 armchairs



*Furniture allocation example: choose between several allocations (type/style/colours) in the Exhibitor Area.

Images are not binding.



EASY

Demonstration customisation package **OPTION**

DEMONSTRATION PACKAGE

This option meets the twin objectives of demonstration and visibility, through a demonstration space for featuring your products and/or services, and customisation of your stand.

DEMONSTRATION PACKAGE 9m²



This package comprises:

- Customised partitions
L 0.8 m x H 1.00 x 2 copies
- + Customisation of reception counter
(1 x 1 m)
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom
(1 x 0.5 m)
- + Triple power socket
- + 1 screen (40") with wall fixing

DEMONSTRATION PACKAGE 18m²



This package comprises:

- Customised partitions
L 0.8 m x H 1.00 x 4 copies
- + Customisation of reception counter
(1 x 1 m)
- + Low seating
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom
(1 x 0.5 m)
- + Triple power socket
- + 1 screen (40") with wall fixing

DEMONSTRATION PACKAGE 36m²



This package comprises:

- Customised partitions
L 0.8 m x H 1.00 x 6 copies
- + Customisation of reception counter
(1 x 1 m)
- + Low seating
- + 1 demonstration pod (1 x 2.5 m)
- + Customisation of the pod transom
(1 x 0.5 m)
- + Triple power socket
- + 1 screen (50") with wall fixing

Images are not binding.



EASY

Visibility customisation package **OPTION**

VISIBILITY PACKAGE

Gain greater visibility by customising your stand.

VISIBILITY PACKAGE 9m²



This package comprises:
Customisation of backing partition (2 x 2.5 m)
+ Customisation of the reception counter (1 x 1 m)

VISIBILITY PACKAGE 18m²



This package comprises:
Customisation of backing partition (5 x 2.5 m)
+ Customisation of the reception counter (1 x 1 m)

VISIBILITY PACKAGE 36m²



This package comprises:
Customisation of backing partition (4 x 2.5 m)
+ Customisation of the reception counter (1 x 1 m)

Images are not binding.



EASY

Workspace customisation package **OPTION**

WORKSPACE PACKAGE

This option meets the twin objectives of business and visibility, through a workspace in which to receive clients and prospects, and customisation of your stand.

WORKSPACE PACKAGE 9m²



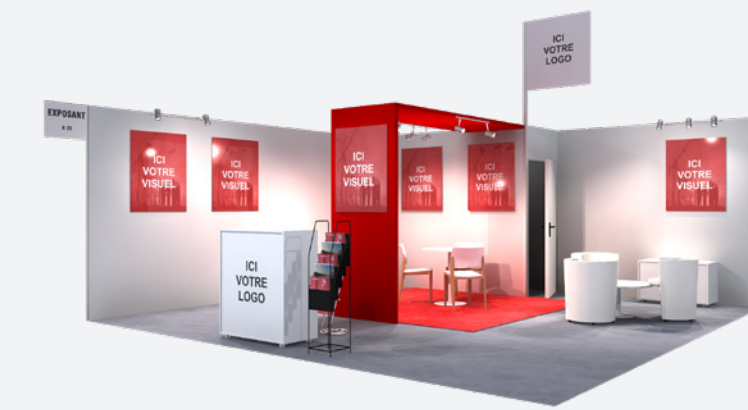
This package comprises:
Customised partitions
L 0.8m x H 1.00 x 2 copies
+ Customisation of the reception counter
(1 x 1 m)
+ 1 L-shaped arch in wooden partition
covered with brushed cotton
(L 1.00 x H 2.5 x D 2.00 m)
+ 1 carpet print to delineate the workspace
(2 x 2 m)

WORKSPACE PACKAGE 18m²



This package comprises:
Customised partitions
L 0.8m x H 1.00 x 4 copies
+ Customisation of the reception counter
(1 x 1 m)
+ 1 L-shaped arch in wooden partition
covered with brushed cotton
(L 1.00 x H 2.5 x D 2.5 m)
+ 1 carpet print to delineate the workspace
(3 x 3 m)

WORKSPACE PACKAGE 36m²



This package comprises:
Customised partitions
L 0.8m x H 1.00 x 6 copies
+ Customisation of the reception counter
(1 x 1 m)
+ 1 L-shaped arch in wooden partition
covered with brushed cotton
(L 1.00 x H 2.5 x D 2.5 m)
+ 1 carpet print to delineate the workspace
(3 x 3 m)

Images are not binding.



BUSINESS

WELCOME YOUR CLIENTS AND PROSPECTS

A modern, turnkey package,
ideal for welcoming customers
and prospects.

The semi-open meeting space
offers total privacy while you work.



Work space



The partitions, spotlights, doors, support structures and furniture are re-used. We sort our wastes for recycling: carpeting, brushed cotton, cardboard, adhesives.

Non-binding illustration.



Stand Business 18m²

BUSINESS			
YOUR AREA	Stand 9m ²	Stand 18m ²	Stand 36m ²
SERVICES AND FEATURES	Daily cleaning	Daily cleaning + Internet (WiFi): 3 access accounts + Coffee machine	Daily cleaning + Internet (WiFi): 3 access accounts + Coffee machine + Fully-stocked fridge (soft drinks) + Water fountain + Plant
FIXTURES AND FITTINGS	Signage on partition + Double-sided customisable top signage 1,5 m x 1,2 m + Brushed cotton-covered partitions (choice of 4 colours) + Choice of 3 carpet colours + Meeting space includes electrical power and multiple socket + LED lighting	Signage on partition + Double-sided customisable top signage 1,5 m x 1,2 m + Combination-lockable 1 m ² of storage (contains coat hook, multi-socket, shelf and mirror) + Brushed cotton-covered wooden partitions (choice of 4 colours) + Choice of 3 carpet colours + Meeting space includes electrical power and multiple socket + LED lighting	Signage on partition + Double-sided customisable top signage 1,5 m x 1,2 m + Combination-lockable 3 m ² of storage (contains coat hook, multi-socket, shelf and mirror) + Brushed cotton-covered wooden partitions (choice of 4 colours) + Choice of 3 carpet colours + Meeting space includes electrical power and multiple socket + LED lighting
FURNITURE*	1 table + 3 chairs + 1 reception desk + 1 stool + 1 display unit + 1 paper basket	1 table + 3 chairs + 1 table + 3 tall stools + 1 reception desk + 1 stool + 1 display unit + 1 paper basket	1 table + 3 chairs + 2 tables + 6 tall stools + 1 reception desk + 1 stool + 1 display unit + 1 paper basket

* Example furniture allocation Choose between several allocations (type/style/colours) in the Exhibitor Area.

Images are not binding.

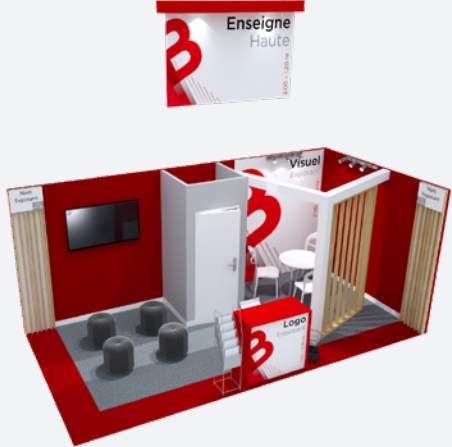



BUSINESS

Demonstration customisation package **OPTION**

DEMONSTRATION PACKAGE

This option meets the twin objectives of demonstration and visibility, through a demonstration space for featuring your products and/or services, and customisation of your stand.

DEMONSTRATION PACKAGE 9m ²	DEMONSTRATION PACKAGE 18m ²	DEMONSTRATION PACKAGE 36m ²
Option not available	 <p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of partition (2 x 2.5 m) + Customisation of reception counter: logo (1 x 0.98 m) and contour colour + Straight signage with spots + 4 cube low seats + 1 42" screen 	 <p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of partition (2 x 2.5 m) + Customisation of reception counter: logo (1 x 0.98 m) and contour colour + Straight signage with spots + 6 cube low seats + 1 42" screen

Images are not binding.


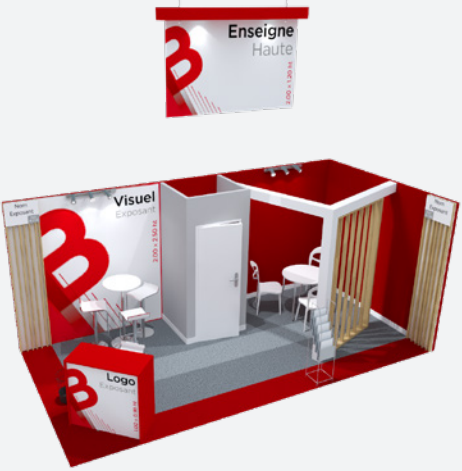



BUSINESS

Visibility customisation package **OPTION**

VISIBILITY PACKAGE

Gain greater visibility by customising your stand.

VISIBILITY PACKAGE 9m ²	VISIBILITY PACKAGE 18m ²	VISIBILITY PACKAGE 36m ²
		
<p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of partition (2 x 2.5 m) + Customisation of reception counter (1 x 0.98 m) and contour colour 	<p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of partition (2 x 2.5 m) + Customisation of reception counter (1 x 0.98 m) and contour colour + Straight signage with spots 	<p>This package comprises:</p> <ul style="list-style-type: none"> Customisation of partition (2 x 2.5 m) + Customisation of reception counter (1 x 0.98 m) and contour colour + Square signage with spots

Images are not binding.



IDENTITY

BE SEEN AND RECOGNISED

A turnkey package customised in your colours displays your visual identity across your entire space with back-lit partitions, promoting your brand and showcasing your business and values to visitors.



Customisation



Visibility

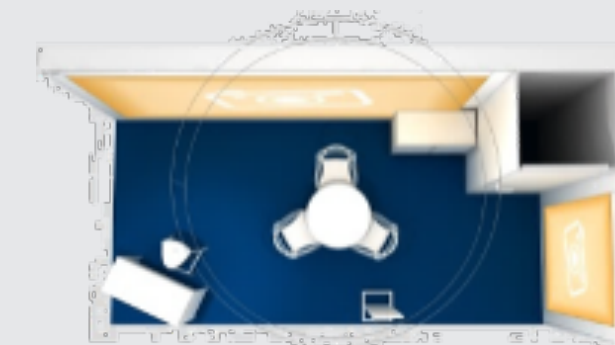


The supporting structures, partitions, doors and furniture are re-used. Covers are re-used for packaging, tests or prototyping. We recycle the carpet.

Stand Identity 18m²

Non-binding illustration.

IDENTITY		
YOUR AREA	18m ²	From 36m ²
SERVICES AND FEATURES	Daily cleaning + Coffee machine + Water fountain	Daily cleaning + Coffee machine + Water fountain + Fully-stocked fridge (soft drinks)
FIXTURES AND FITTINGS	1 to 2 printed backlit sails personalized* depending of your configuration + Signage suspended on hoop 2.5 m diameter and 50 cm high + Key-locking 1 m ² storage with coat hook + Choice of 3 carpet colours	1 to 2 printed backlit sails personalized* depending of your configuration + Top signage 50cm in height on 3m diameter hoop located over the structure + Key-locking 3 m ² storage with shelf and coat hook + Choice of 3 carpet colours
FURNITURE**	1 table + 3 chairs + 1 reception counter + 1 stool + 1 lockable low storage unit + 1 display unit + 1 paper basket	Discussion space: 4 armchairs and 1 low table + 1 table + 3 chairs + 1 reception counter + 1 stool + 1 display unit + paper basket



Images are not binding.

*Files are supplied by the exhibitor.

** Example furniture allocation. Choose between several allocations (type/style/colours) in the Exhibitor Area.



IDENTITY

Demonstration customisation package **OPTION**

DEMONSTRATION PACKAGE

This option meets the twin objectives of demonstration and visibility, through a demonstration space for featuring your products and/or services, and customisation of your stand.

DEMONSTRATION PACKAGE 18m²



This package comprises:
Customisation of reception counter
+ Low seats
+ 1 55'' screen

DEMONSTRATION PACKAGE 36m²



This package comprises:
Customisation of reception counter
+ Low seats
+ 1 55'' screen

Images are not binding.



FILL IN YOUR INDUSTRY SECTOR

Among the 8 sectors, choose the main activity of your company. Tick one only:

ACCESSORIES

- BATHROOM ACCESSORIES, TEXTILE AND DECORATION
- ELECTRIC RADIATORS, TOWEL DRYERS

SANITARYWARE

- SANITARYWARE

SHOWER / BALNEO / WELLNESS

- BALNEO
- SHOWER/HYDRO
- TURKISH BATHS, SAUNAS, SPAS

MATERIALS

- TILE AND FLOORING MATERIALS AND WALLS

FURNITURE

- BATHROOM FURNITURE

PROFESSIONAL AND SERVICES

- TRADE ASSOCIATIONS
- PRESS
- SERVICES
- OTHER SPECIFY: _____

FITTING

- SANITARY FITTING

PLUMBING TECHNICIS

- PLUMBING TECHNICIS