

INTERCLIMA

2026

From Monday 28 September
to Thursday 01 October 2026
Paris Porte de Versailles

OUR STAND AND COMMUNICATION PACKAGES

Period 1



interclima.com

1

REGISTER
**YOUR
PARTICIPATION**

Our **BUSINESS BUILDER** packs

Exhibitor and co-exhibitor

Exhibitor profile, priority profile,
priority plus profile

Our leads capture & R.O.I offers

Sector: Business meeting platform **NEW!**

Lead Manager (Emperia)

Collect QR Code **NEW!**

Dashboard

Lead Booster **NEW!**

Entry for the 2026 Innovation Awards

2

CONFIGURE
**YOUR
SPACE**

Our **STANDS** packages

All-inclusive 9 sqm pack

Choose the customization
of your 9 sqm all inclusive stand

All-inclusive 18 sqm pack

Choose the customization
of your 18 sqm all inclusive stand

All-inclusive 36 sqm pack

Choose the customization
of your 36 sqm all inclusive stand

All-inclusive 54 sqm pack

All-inclusive 99 sqm pack

Stand fittings & customisation packages

Essentiel

Easy

Identity

Business

3

PROMOTE
**YOUR
EXPERTISE**

Our **SECTOR-SPECIFIC** packs

Start-up by Idéobain



FILL IN YOUR INDUSTRY SECTOR

Among these 6 sectors, choose the main activity of your company. Tick one only.

RENEWABLE ENERGIES

- ☐ HEAT PUMPS (AEROTHERMAL, GEOTHERMAL), THERMODYNAMIC WATER HEATERS, HYBRID HEAT PUMPS
- ☐ BIOMASS (BOILERS, STOVES, LOCAL SPACE HEATERS...)
- ☐ SOLAR THERMAL SYSTEMS
- ☐ ENERGY RECOVERY SYSTEMS (AIR, WAST WATER OR OTHER)
- ☐ RENEWABLE COOLING
- ☐ SOLAR PHOTOVOLTAIC SYSTEMS
- ☐ NEW ALTERNATIVES: BIOGAS, HYDROGEN, FUEL CELL

INDOOR AIR QUALITY

- ☐ VENTILATION SYSTEMS, AIR HANDLING UNITS, ROOF-TOP SYSTEMS
- ☐ AIR FILTERS, PURIFICATION SYSTEMS, ETC
- ☐ AIR DISTRIBUTION DUCTS, AERAULIC DUCTWORK
- ☐ HUMIDIFIERS, DEHUMIDIFIERS
- ☐ EXTRACTION VENTS, AIR INTAKES, AIR FLOW CIRCUIT COMPONENTS
- ☐ FAN COIL UNITS, DUCTED UNITS, AEROTHERMALS, CHILLED BEAMS

GENERATORS, HOT AND COLD WATER PRODUCTION SYSTEMS

- ☐ BOILERS, BURNERS, SHW PRODUCTION, HOT WATER TANKS
- ☐ AIR CONDITIONING, VARIABLE REFRIGERANT FLOW SYSTEMS (VRF), COOLING TOWERS, CHILLERS, DRY COOLERS, ETC
- ☐ COMBUSTION PRODUCTS EXTRACTION SYSTEMS, CHIMNEY FLUES, FLUE CLEANING...
- ☐ REFRIGERATION UNITS, COOLING CIRCUIT ELEMENTS (REDUCERS, REFRIGERATION COMPRESSORS, CONDENSERS, EVAPORATORS), REFRIGERANTS

THERMAL COMFORT, WATER DISTRIBUTION, REGULATION AND CONTROL

- ☐ RADIATORS, FAN COIL UNITS, HEATING/COOLING FLOORS, HEATING/COOLING WALL SYSTEMS
- ☐ TUBES AND FITTINGS
- ☐ SPECIFIC WATER CONTROLS (FOR HOSPITALS, PUBLIC PLACES OR COMMERCIAL LACES), ANTI-LEGIONELLA SYSTEMS, THERMOSTATIC MIXING VALVES, HYGIENIC ACCESSORIES, ETC
- ☐ WATER CIRCUIT COMPONENTS, BALANCING SYSTEMS, CALORIFIERS, EXPANSION TANKS, ETC
- ☐ WATER TREATMENT, CORROSION INHIBITION ETC
- ☐ BMS, THERMOSTATS, CONNECTED OBJECTS, INTELLIGENT SYSTEMS, HOME AUTOMATION
- ☐ TANKS, STORAGE
- ☐ HEAT EXCHANGERS, SANITARY HOT WATER (SHW) FACILITIES, SUB-STATIONS, APARTMENT HEATING MODULES, ETC
- ☐ ENERGY AND THERMAL RENOVATION, MAINTENANCE, COMMISSIONING

ENERGY SUPPLIERS, FUNDING OF WORKS

- ☐ ENERGY SUPPLIERS
- ☐ THIRD-PARTY FINANCING, ENERGY SAVING CERTIFICATES

TOOLS AND SERVICES

- ☐ TOOLS, MEASUREMENT EQUIPMENT, METROLOGY, FIXING, MOUNTING
- ☐ BUSINESS SERVICES, SOFTWARES AND HARDWARES, CAD, BIM, DATABASES
- ☐ SCHOOLS, TRAINING CENTRES, DESIGN CENTRES, RESEARCH
- ☐ TRADE MEDIA, PROFESSIONAL ASSOCIATIONS, QUALIFICATION AND CERTIFICATION BODIES



THE VENUE

A redesigned experience
in the heart of Paris,
at Porte de Versailles.

Spanning pavilions 1 to 7,
the site has undergone
an extensive renovation
program, development
of services, and attractive
spaces for visitors.



INTERCLIMA
Pavilion 7.3

IDÉOBAIN
Pavilion 7.2

BATIMAT

Pavilion 1

Civil work, structure & envelope
Interior & Design
Construction Tech®
Organizations & Services
Photovoltaic

Pavilion 2.2

Off-site
Low carbon

Pavilion 7.2

Construction site equipment & Tools
Vehicles & Equipment

ÉQUIPbaie
by BATIMAT

MÉTALexpo
by BATIMAT

Pavilions 4, 5.2/5.3, 6

Our
BUSINESS BUILDER
packs





PACK BUSINESS BUILDER

MANDATORY

These registration fees will be automatically included in the calculation of your participation cost, based on the package and options you have chosen.

			+30% visibility ▼	+60% visibility ▼
		EXHIBITOR PROFILE	PRIORITY PROFILE	PRIORITY PLUS PROFILE*
EXHIBITOR PROFILE	Logo and company description in the exhibitor list	✓	✓	✓
	Enhanced visibility in the online exhibitor list with: “Premium” label + A text: “Why visit our stand?” + Link to your company website + Presentation of 3 of your products	✗	✓	✓
	Premium ranking on www.equiphotel.fr in top search results within a product category (of your choice) + Featured banner on the homepage	✗	✗	✓
VISIBILITY	Registration on the Official Catalogue + Communication pack + Participation in the Innovation awards + Submit your paper press kit or QR code to the show’s press office	✓	✓	✓
LEAD ACQUISITION & PERFORMANCE	Lead Acquisition Unlimited electronic invitations: invite as many clients and prospects + Lead Manager : Badge reader App (unlimited) to capture and qualify your leads <i>(Full description here)</i> + Colleqt QR code New <i>(Full description here)</i> + Sector New : the networking and business platform (Only for 54 sqm and 99 sqm packages) <i>(Full description here)</i>	✓	✓	✓
	Performance Tracking Dashboard : Monitor your performance and view contact profiles <i>(Full description here)</i>	✓	✓	✓
SERVICES	Access to your online exhibitor space to organize your participation, manage your setup, and promote your presence	✓	✓	✓
	Personalized exhibitor badges	< 9 sqm and co-exhibitors: 4 • 9 sqm: 5 • 18 sqm: 10 36 sqm: 20 • 54 sqm: 30 • 99 sqm / 100 sqm: 55 120 sqm / 130 sqm: 60 • 140 sqm/ 150 sqm: 70		
	Support for your trade show preparation + Comprehensive exhibitor insurance (see Article 10.3 of the General Regulations) + Administrative fees	✓	✓	✓
PRICES	9 sqm, 18 sqm, 36 sqm and pavilions (exhibitors et co-exhibitors)	Included in the offer – actual value: €2,460 excl.VAT	+€1,530 excl.VAT	+€2,890 excl.VAT
	54 sqm, 99 sqm (co-exhibitors)	Included in the offer – actual value: €2,960 excl.VAT	+€1,530 excl.VAT	+€2,890 excl.VAT
	54 sqm, 99 sqm (exhibitors)	Included in the offer – actual value: €3,325 excl.VAT	+€1,530 excl.VAT	+€2,890 excl.VAT
OPTION	Lead Booster New : Create an irresistible offer to drive qualified traffic to your stand <i>(Full description here)</i>	€2,500 excl. VAT		

*Exclusive offer limited to 10 exhibitors



EXHIBITOR PROFILE, PRIORITY PROFILE, PRIORITY PLUS PROFILE

BOOST YOUR VISIBILITY!

Promote your company, products, and stand on the exhibitor list and the event website.

Stand out from the competition from the moment you register by enhancing your visibility with a Priority or Priority Plus Profile.

INTERCLIMA.COM

/ Key Figures /

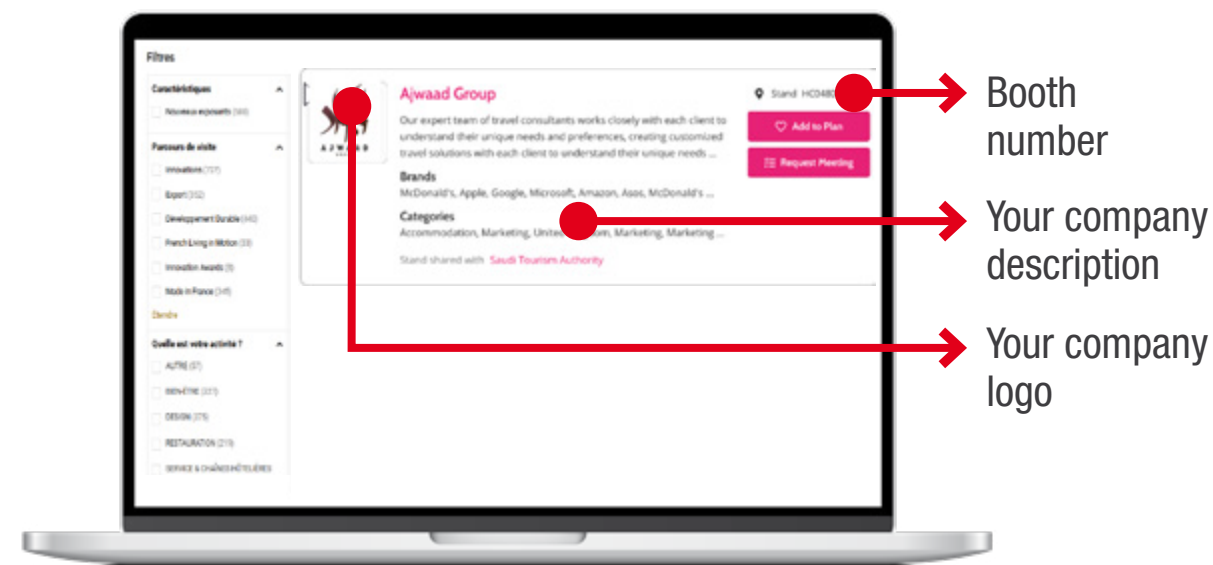
938,850
sessions

2,868,078
Page views

65,482
Page views
on the exhibitor list

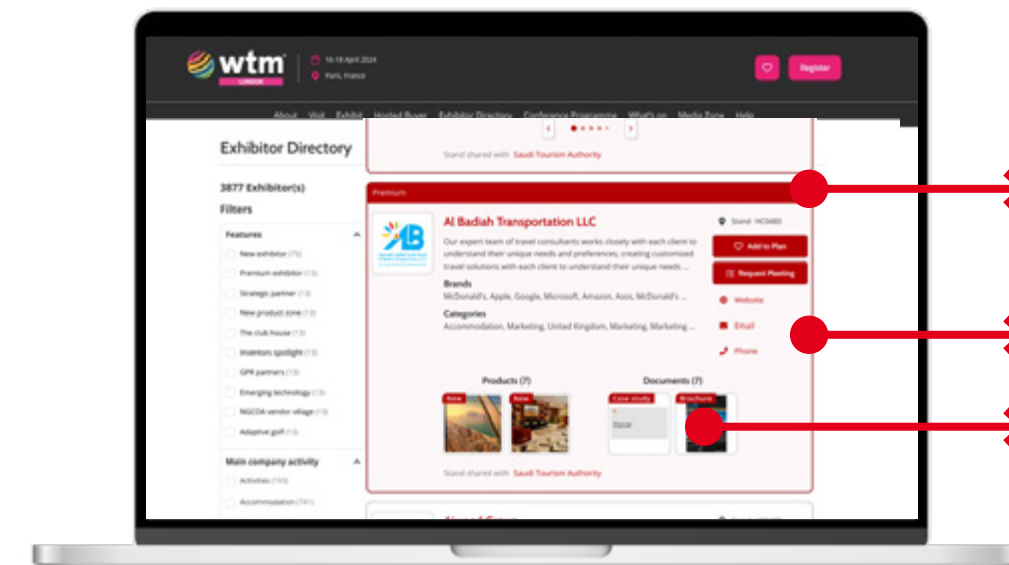
EXHIBITOR PROFILE

(Included in the standard Business Builder Pack)



Your company logo, description, and stand number

PRIORITY PROFILE



BENEFITS

Your profile rotating in position 3 and 4 (below Priority profile plus)

Twice the height, twice the impact with a standout highlighted profile

Product carousel on your exhibitor profile

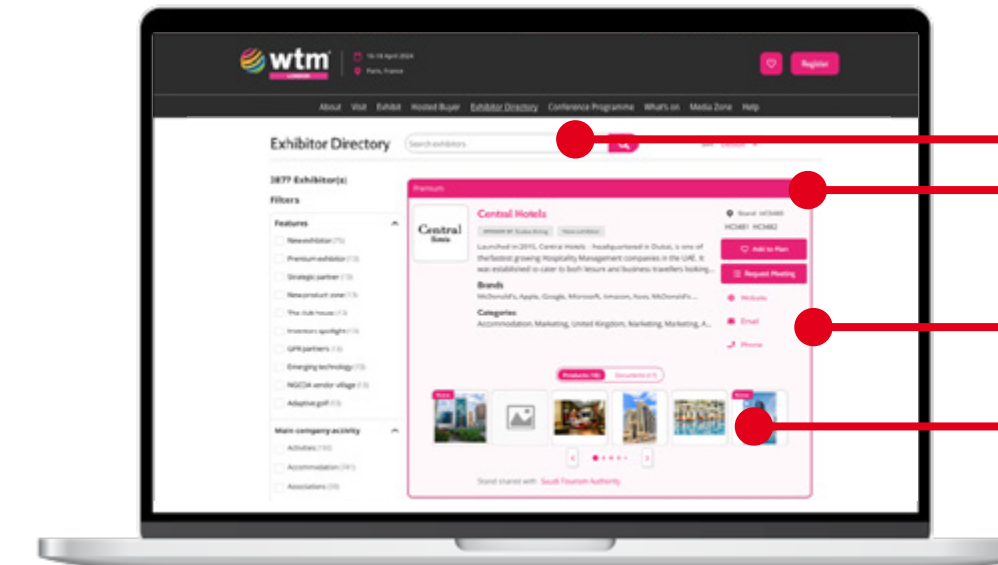
Get seen first and more often with Priority Profiles

Ensure you are seen, noticed and remembered.

Tell visitors why you're a must-see exhibitor and unlock even more business opportunities.

2X More engagement*
on average than Exhibitor Profiles

PRIORITY PLUS PROFILE



BENEFITS

Exposure to relevant audiences with a guaranteed top placement in your chosen product category

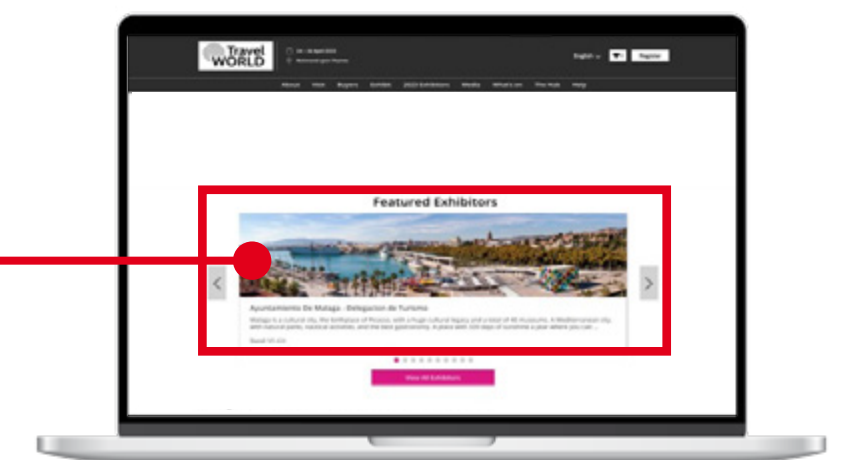
Increased visibility with profiles rotating in top 2 positions in the exhibitor list

Twice the height, twice the impact with a standout highlighted profile

Product carousel on your exhibitor profile

BENEFITS

Maximum exposure with your profile promoted in a carousel on the website homepage



Stand out, get noticed, unlock business

Outshine the competition with the ultimate visibility opportunity before and during the show. All the exposure of a Priority Profile, PLUS more, to help buyers easily find you and contact you.

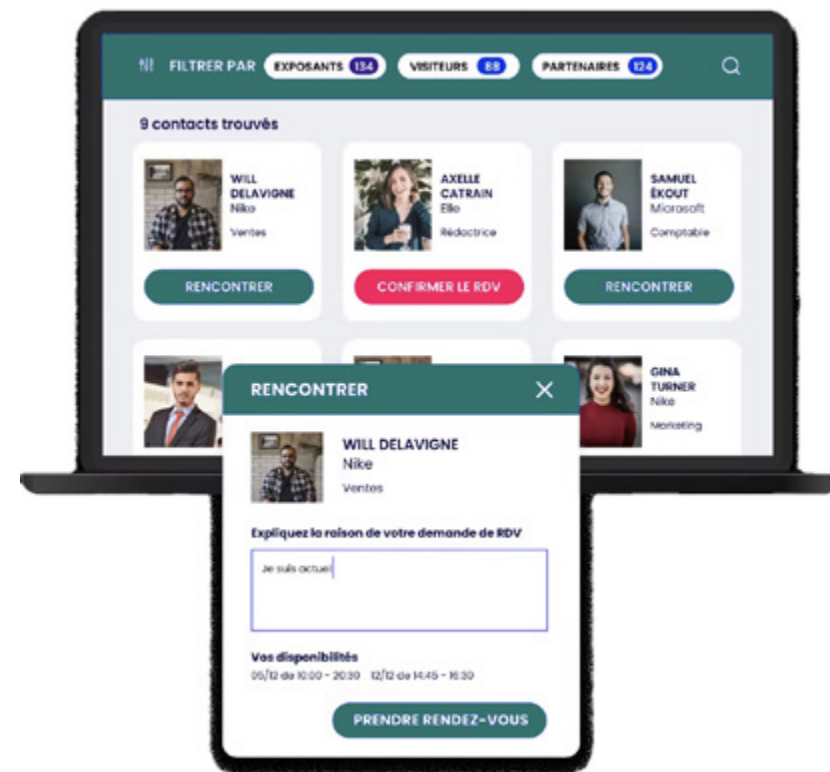
5X More engagement*
on average than Exhibitor Profiles

*Based on 76,076 exhibitors at 285 RX international shows that took place from April to December 2024.



OUR LEADS CAPTURE & R.O.I OFFERS

BUSINESS MEETINGS, LEAD ACQUISITION / TRACKING R.O.I



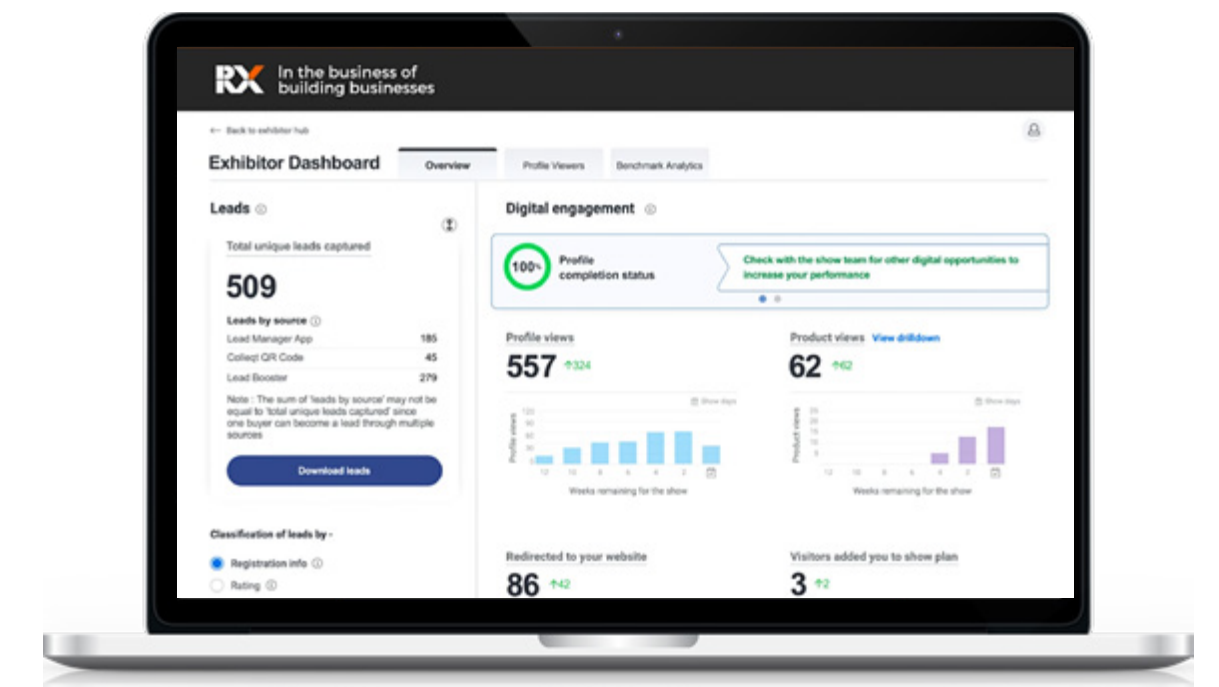
SECTOR: BUSINESS MEETING PLATFORM



COLLEQT QR CODE

LEAD MANAGER (EMPERIA)

LEAD BOOSTER



DASHBOARD

BEFORE THE EVENT

BUSINESS MEETINGS

Access the list of trade show visitors and schedule your meetings

Sector: Business Meeting Platform

Included in the Business Builder packages (except for the 9 sqm and the Business Builder Start-up by Interclima)

DURING THE EVENT

LEAD ACQUISITION

Capture leads effortlessly:

Lead Manager (Emperia) + Collect QR Code

Included in all Business builder packs

Optional: Generate even more qualified leads with **Lead Booster**

+ 200
Additional leads

AFTER THE EVENT

TRACKING R.O.I

Use data from clicks on your **exhibitor profile**, **Lead Manager**, **Collect** and **Lead Booster** to build an effective and impactful follow-up strategy.

Dashboard included in all Business builder packs.

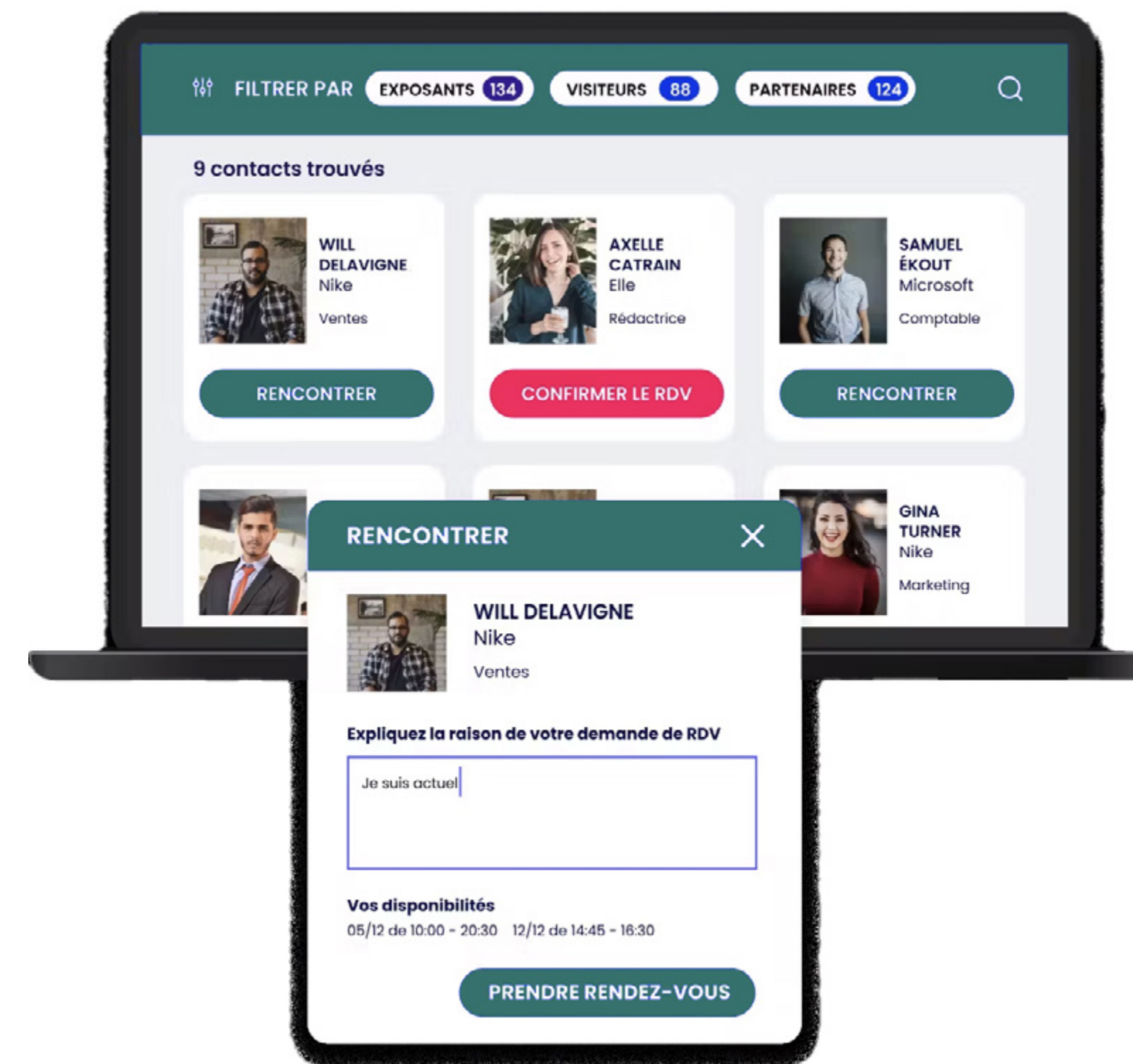


SECTOR: BUSINESS MEETING PLATFORM NEW!

Visitors and exhibitors alike, search for partners and schedule your business meetings ahead of the event.

Benefits

- Personalized search and recommendations based on your interests & profile.
- Qualified and pre-scheduled business meetings with your prospects before the show.



SECTOR

INCLUDED in the Business Builder Pack (Only for 54 sqm and 99 sqm packages)



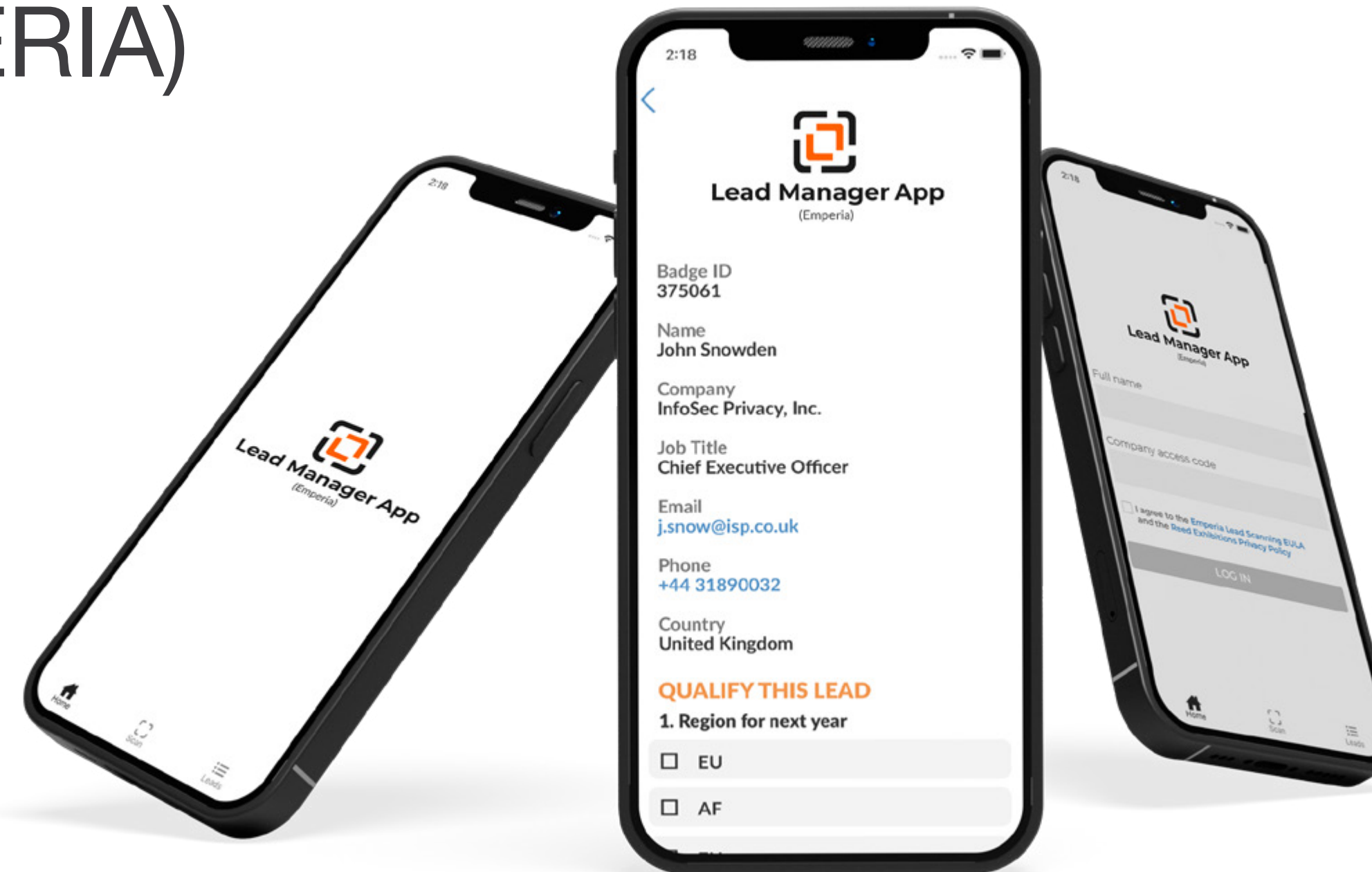
LEAD MANAGER (EMPERIA)

CAPTURE YOUR LEADS EASILY AND FAST

Mobile application for collecting information from your prospects during the trade show, making it easier to store, follow-up on and find contacts.

Benefits

- Enriched database with all visitor profile information
- Database available at any time during/after the exhibition
- Customizable questionnaire for your prospects
- Unlimited number of user licenses to capture your leads



215

contacts scanned
on average per exhibitor

Find out how
Lead Manager
(formerly Emperia)
works



[1] Add your notes and comments
For each scanned contact, you can add comments and assign a rating based on their level of interest.

[3] Access your prospects through a direct link to download them (file format of your choice).

[2] View your contact reports
In the app, each team member has a tab to view their prospects.

[4] Leverage collected information to increase your R.O.I and maintain contact with your prospects.

LEAD MANAGER (EMPERIA)

INCLUDED in the Business Builder Pack



COLLEQT QR CODE **NEW!**

NEVER MISS A BUSINESS OPPORTUNITY AGAIN

Are you in high demand at the exhibition?

Colleqt takes care of multiplying business opportunities for you!

Retrieve the detailed contacts of visitors you couldn't meet but who showed interest in your business. They can scan your QR code at any time to learn more about your company (via a link to your exhibitor space).

The benefits of Colleqt for exhibitors

- Collect information on visitors when you're not present or busy at your stand
- Make your information quickly accessible to all prospects, even the most urgent ones

The benefits of Colleqt for visitors

- During and after their visit, they create and find a selection of exhibitors likely to interest them
- No need to carry large amounts of brochures as they can find all the information through Colleqt



80%
of stands scanned

Find out how
Colleqt QR Code
works



COLLEQT QR CODE

INCLUDED in the Business Builder Pack



DASHBOARD

ALL YOUR DATA IN A SINGLE TOOL TO MEASURE YOUR R.O.I

You can use the dashboard to measure your concrete performance.

Use the data generated by clicks on your exhibitor profile, Lead Manager, Colleqt and Lead Booster (optional) to create a high-performance, high-impact follow-up strategy.

Advantages

- Analysing your audience
- Real-time monitoring
- Lead management

Suggestions pour améliorer votre performance

- Measure and evaluate your brand's exposure to boost your results
- Find out which companies have viewed your profile to unlock new business opportunities
- Statistics on your performance on the trade show website
- Comparison with other exhibitors and key figures on competition
- Information on potential customers

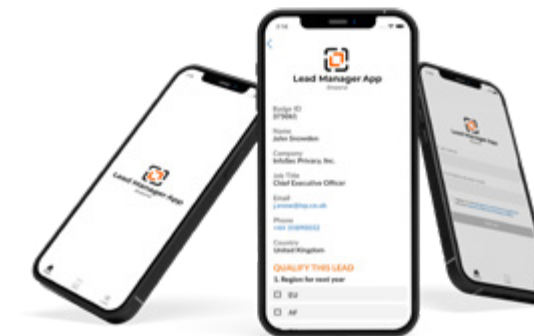
EXHIBITOR PROFILE VISIBILITY

EXHIBITOR PROFILE



more clicks on your exhibitor profile
= more business opportunities!

LEAD MANAGER



An average of
215 leads scanned

COLLEQT QR CODE

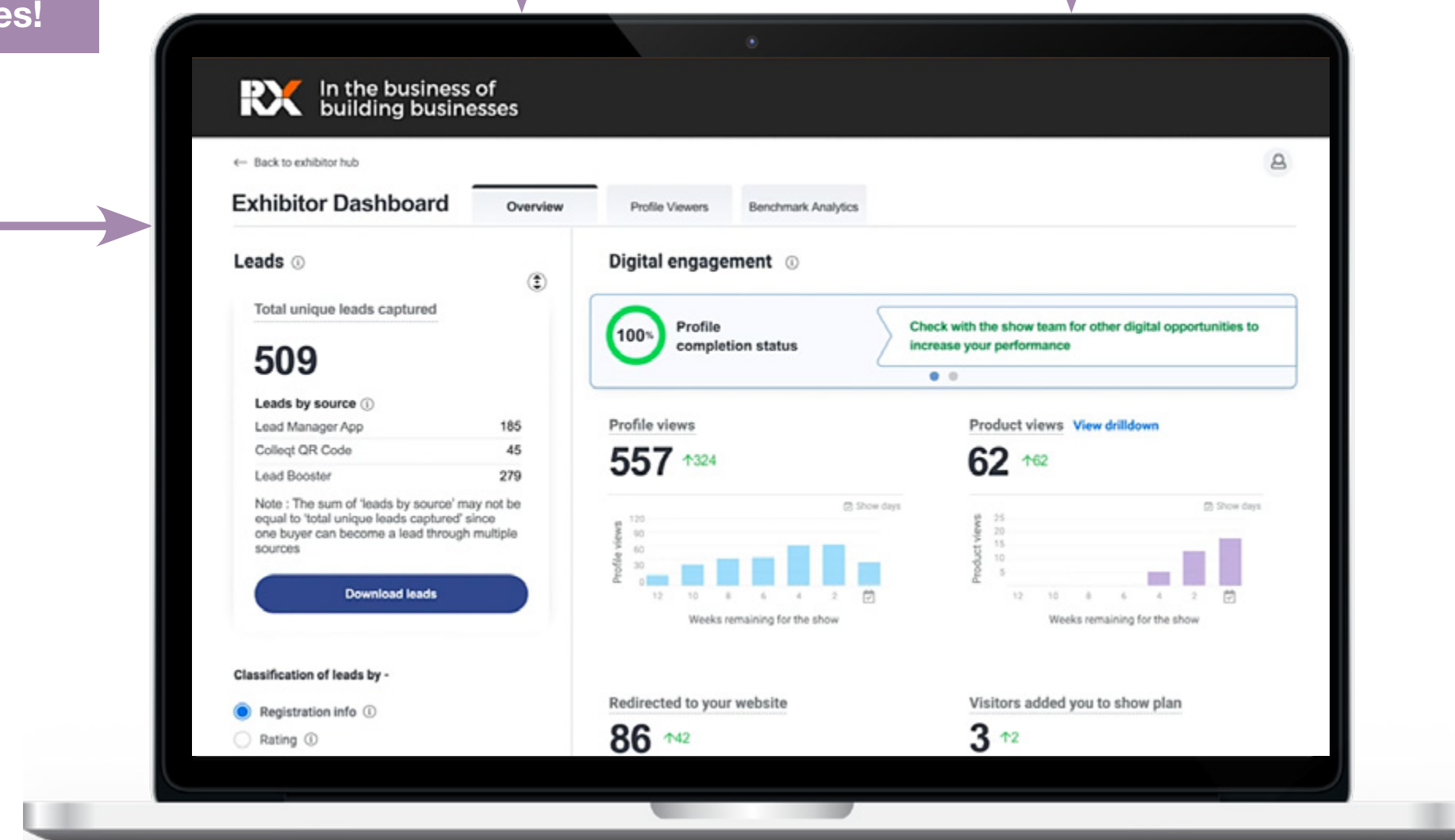


80%
of stands scanned

OPTION LEAD BOOSTER



**1,884 views on average per offer*
+ 50 more leads on average per offer***



EXHIBITOR DASHBOARD

INCLUDED in the Business Builder Pack

Use your
Dashboard
now!

*Source: use of RX Exhibitor Lead Booster at 51 international trade shows in 2024.



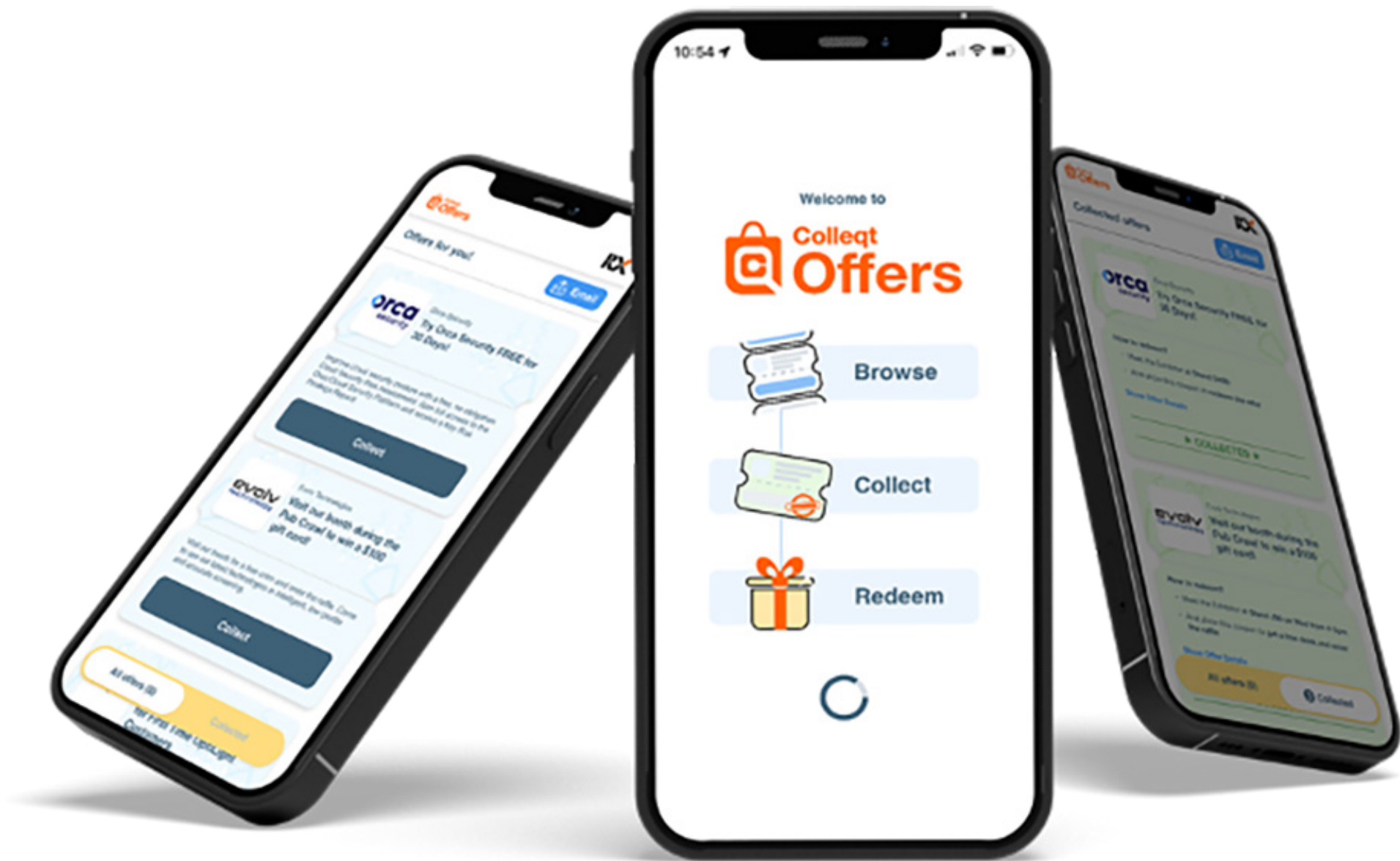
LEAD BOOSTER NEW!

ATTRACT EVEN MORE PROSPECTS!

Do you want to promote your new products, announce an event, or highlight a special show offer? Lead Booster helps you stand out and make the most of your participation!

How Lead Booster Works:

- 1. Create an offer through your exhibitor space to attract visitors to your stand (product demos, special offers, free samples, etc.).
- 2. Your offers are sent via email to all show visitors.
- 3. Receive visitor contact details from those who accepted your offer and generate new business opportunities!



279
average leads
per offer*

2,120
views on average
per offer*

LEAD BOOSTER	
Lead Booster meets all your objectives	
Generate leads before and during the event	✓
Ensure optimal visibility, no matter the size of your stand	✓
Promote your participation and booth location	✓
Build brand awareness around your products or a new launch	✓
Gain additional opportunities beyond those acquired during the show	✓
€2,500 excl. VAT	

*Study conducted across 12 trade shows between March and May 2024





ENTRY FOR THE 2026 INNOVATION AWARDS



Registration of an innovative product or service launched after October 2024.

Deadline to complete your online application: Friday, May 15, 2026*.

DESCRIPTION	For all entrants	Publication of your product sheet on the dedicated Innovation Awards mini website + Promotion of your product in the show’s dedicated “Innovation” PR campaign + Your product sheet sent out as an insert in the “New Products & Innovations Guide” to French and international journalists before the show and available in the Press room during the show + Entry into the public vote
	+ for nominees	Participation in the Press Dating event in Paris for an exclusive meet-and-greet with journalists + 1 ‘Innovation’ sticker for your stand (provided at the show)
	+ for winners	1 ‘Innovation’ floor visual for your stand (provided at the show) + Your team’s participation in the award ceremony, on the first evening of the show
PRICE		First product is included with your participation package
OPTION		€1,475 excl. VAT per extra product

***IMPORTANT**

Participation in the Innovation Awards will be confirmed upon receipt of the completed application form before the deadline of May 15, 2026 (to be completed online via the digital awards platform). After this date, registration will be invalid and the amount paid will not be refunded. To submit multiple innovations, please contact your sales representative.



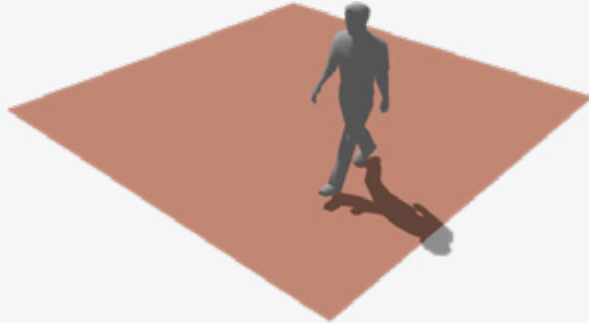




Our
STANDS
packages





PACKAGED STAND SOLUTIONS

Can be customized with our “customization pack” offers, or from our service provider's catalog (here is a full description of the service).
Equipment is compulsory for 9, 18 and 36 sqm stands and supplied by our service providers. No possibility of calling in a decorator.

BARE SPACE without fittings		CUSTOMIZATION OPTIONS							
TO BE COMPLETED WITH A FORMULA		+	Choose according to your participation objectives. The price per sqm of the chosen formula is added to that of your bare space.						
			ESSENTIEL	OR	EASY	OR	IDENTITY	OR	BUSINESS
From 9 sqm			Available for 9, 18 and 36 sqm stands		Available for 9, 18 and 36 sqm stands		Available for 9, 18 and 36 sqm stands		Available for 9, 18 and 36 sqm stands
									
Floor surface			Exhibiting essentials		Easy and economical		Be seen and recognized		Ideal for your co-exhibitors

Partitions, spotlights, doors, banners and furniture are reused.
 We sort our waste for recycling: carpeting, scraped cotton, cardboard, adhesives...
Covers are reused for packaging, tests or prototypes.

Non-contractual visuals



ALL-INCLUSIVE 9 SQM PACK

Subject to stand availability. Space is limited to 1 stand per company¹.

YOUR STAND SPACE		9 sqm		
YOUR BUSINESS BUILDER PACK		(See description here)		
YOUR CHOICE OF EQUIPMENT ² Customizable with our “packaged offers” or from our service provider's catalog (See description here)		ESSENTIEL PACK	EASY PACK	BUSINESS PACK
YOUR ELECTRIC METER		3 kW		4 kW
ALL-INCLUSIVE PRICE		€8,555 excl. VAT	€9,608 excl. VAT	€10,655 excl. VAT
DISCOUNTS Non-cumulative	You've participated in at least 4 of the last 7 editions (between 2011 and 2024) = you're a loyal exhibitor	- €864 excl. VAT		
	You are an exhibitor who is a member of UNICLIMA and a regular exhibitor at the show	- €1,197 excl. VAT		

1 For French companies: a maximum of one 99 sqm stand per SIREN code / For EU companies: a maximum of one 99 sqm stand per intra-Community VAT code / For non-EU companies: a maximum of one 99 sqm stand per company name.

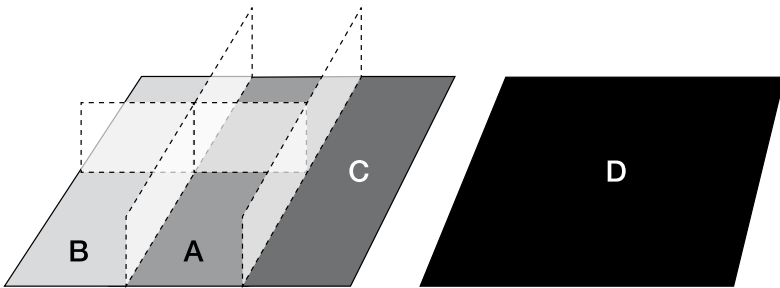
2 Equipment is compulsory for 9, 18 and 36 sqm stands and supplied by our service providers. It is not possible to hire a decorator.





CHOOSE THE CUSTOMIZATION OF YOUR 9 SQM ALL INCLUSIVE STAND*

Options



			ESSENTIEL PACK	EASY PACK	BUSINESS PACK
CHOOSE THE NUMBER OF ANGLES	Corner stand	1 corner on 2 aisles (type B)	€243 excl. VAT		
CHOOSE THE CUSTOMIZATION OF YOUR EQUIPMENT 9 SQM ALL INCLUSIVE STAND* (one choice possible) <div>CUSTOMIZATION PACKAGE OFFER</div> (See description here)	Visibility customization pack Enhance your visibility by personalizing your stand		€1,728 excl. VAT	€864 excl. VAT	€1,161 excl. VAT
	Demo Customization Pack Your product/service demonstration area		€2,223 excl. VAT	€2,070 excl. VAT	✕
	Workspace Customization Pack Enjoy enhanced workspace and visibility		€1,501 excl. VAT	€448 excl. VAT	✕

*Each pack is different depending on the stand packages chosen





ALL-INCLUSIVE 18 SQM PACK

Subject to stand availability. Space is limited to 1 stand per company¹.

YOUR STAND SPACE		18 sqm			
YOUR BUSINESS BUILDER PACK		(See description here)			
YOUR CHOICE OF EQUIPMENT ² Customizable with our “packaged offers” or from our service provider's catalog (See description here)		ESSENTIEL PACK	EASY PACK	BUSINESS PACK	IDENTITY PACK
YOUR ELECTRIC METER		3 kW		4 kW	
ALL-INCLUSIVE PRICE		€13,910 excl. VAT	€16,016 excl. VAT	€17,675 excl. VAT	€18,575 excl. VAT
DISCOUNTS Non-cumulative	You've participated in at least 4 of the last 7 editions (between 2011 and 2024) = you're a loyal exhibitor	- €1,728 excl. VAT			
	You are an exhibitor who is a member of UNICLIMA and a regular exhibitor at the show	- €2,394 excl. VAT			

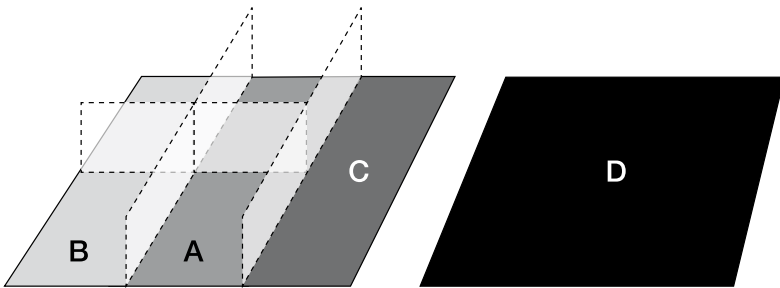
1 For French companies: a maximum of one 99 sqm stand per SIREN code / For EU companies: a maximum of one 99 sqm stand per intra-Community VAT code / For non-EU companies: a maximum of one 99 sqm stand per company name.
2 Equipment is compulsory for 9, 18 and 36 sqm stands and supplied by our service providers. It is not possible to hire a decorator.





CHOOSE THE CUSTOMIZATION OF YOUR 18 SQM ALL INCLUSIVE STAND*

Options



			ESSENTIEL PACK	EASY PACK	BUSINESS PACK	IDENTITY PACK
CHOOSE THE NUMBER OF ANGLES	Corner stand	1 corner on 2 aisles (type B)	€486 excl. VAT			
		2 corners (type C)	€774 excl. VAT			
		4 corners (type D)	€1,134 excl. VAT			
CHOOSE THE CUSTOMIZATION OF YOUR EQUIPMENT 18 SQM ALL INCLUSIVE STAND* (one choice possible) <div>CUSTOMIZATION PACKAGE OFFER</div> (See description here)	Visibility customization pack Enhance your visibility by personalizing your stand		€3,483 excl. VAT	€1,751 excl. VAT	€1,854 excl. VAT	Included
	Demo Customization Pack Your product/service demonstration area		€2,502 excl. VAT	€2,358 excl. VAT	€2,754 excl. VAT	€1,242 excl. VAT
	Workspace Customization Pack Enjoy enhanced workspace and visibility		€2,673 excl. VAT	€896 excl. VAT	Included	Included

*Each pack is different depending on the stand packages chosen





ALL-INCLUSIVE 36 SQM PACK

Subject to stand availability. Space is limited to 1 stand per company¹.

YOUR STAND SPACE		36 sqm				
YOUR BUSINESS BUILDER PACK		(See description here)				
YOUR CHOICE OF EQUIPMENT ² Customizable with our “packaged offers” or from our service provider's catalog (See description here)		ESSENTIEL PACK	EASY PACK	BUSINESS PACK	IDENTITY PACK	CUSTOMIZED MY STAND MAKER
YOUR ELECTRIC METER		3 kW		4 kW		non included
ALL-INCLUSIVE PRICE		€24,620 excl. VAT	€28,832 excl. VAT	€31,715 excl. VAT	€33,515 excl. VAT	€17,400 excl. VAT ³
DISCOUNTS Non-cumulative	You've participated in at least 4 of the last 7 editions (between 2011 and 2024) = you're a loyal exhibitor	- €3,456 excl. VAT				
	You are an exhibitor who is a member of UNICLIMA and a regular exhibitor at the show	- €4,788 excl. VAT				

CUSTOMIZED - **MY STAND MAKER:** you want a customized stand with a unique design.
My Stand Maker will accompany you from conception to completion.



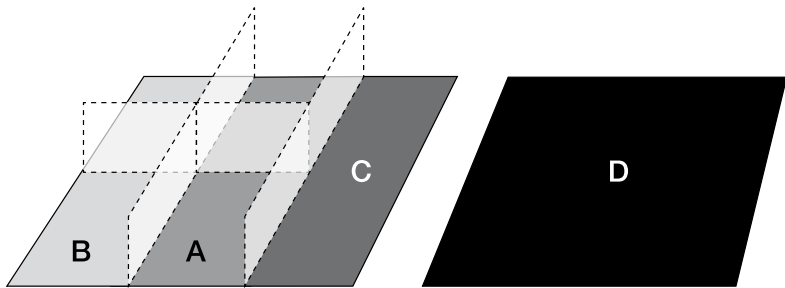
1 For French companies: a maximum of one 99 sqm stand per SIREN code / For EU companies: a maximum of one 99 sqm stand per intra-Community VAT code / For non-EU companies: a maximum of one 99 sqm stand per company name.
2 Equipment is compulsory for 9, 18 and 36 sqm stands and supplied by our service providers. It is not possible to hire a decorator.
3 An additional quote will be communicated to you based on your specifications. After acceptance of the My Stand Maker quote, a final furnishing invoice will be sent to you.





CHOOSE THE CUSTOMIZATION OF YOUR 36 SQM ALL INCLUSIVE STAND*

Options



			ESSENTIEL PACK	EASY PACK	BUSINESS PACK	IDENTITY PACK	CUSTOMIZED MY STAND MAKER
CHOOSE THE NUMBER OF ANGLES	Corner stand	1 corner on 2 aisles (type B)	€972 excl. VAT				
		2 corners (type C)	€1,548 excl. VAT				
		4 corners (type D)	€2,268 excl. VAT				
CHOOSE THE CUSTOMIZATION OF YOUR EQUIPMENT 36 SQM ALL INCLUSIVE STAND* (one choice possible) CUSTOMIZATION PACKAGE OFFER (See description here)	Visibility customization pack Enhance your visibility by personalizing your stand		€6,966 excl. VAT	€2,754 excl. VAT	€3,276 excl. VAT	✕	✕
	Demo Customization Pack Your product/service demonstration area		€2,556 excl. VAT	€2,556 excl. VAT	€4,248 excl. VAT	€1,512 excl. VAT	✕
	Workspace Customization Pack Enjoy enhanced workspace and visibility		€5,346 excl. VAT	€1,791 excl. VAT	✕	✕	✕

*Each pack is different depending on the stand packages chosen



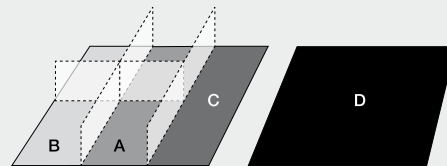



ALL-INCLUSIVE 54 SQM PACK

Subject to stand availability. Space is limited to 1 stand per company¹.

YOUR STAND SPACE - Bare space, floor markings only		54 sqm
YOUR BUSINESS BUILDER PACK		(See description here)
ALL-INCLUSIVE PRICE		€25,735 excl. VAT
DISCOUNTS Non-cumulative	You've participated in at least 4 of the last 7 editions (between 2011 and 2024) = you're a loyal customer	- €5,184 excl. VAT
	You are an exhibitor who is a member of UNICLIMA and a regular exhibitor at the show	- €7,182 excl. VAT

Options

CHOOSE THE NUMBER OF ANGLES	Corner stand		2 corners on 3 aisles (type C)	€2,322 excl. VAT
			4 corners - island (type D)	€3,402 excl. VAT
EXCEEDING HEIGHT ²	The height of stands is limited to 5 meters. In case of height exceeding this limit, you will have to pay a flat fee.			€4,999 excl. VAT
CUSTOMIZED STAND SERVICE	WOULD YOU LIKE A STAND THAT REFLECTS YOUR IMAGE ? A STAND WITH A UNIQUE DESIGN ? My Stand Maker supports you from the design to the realization of your stand. A single, reliable contact - Personalized follow-up - Controlled prices Contact your sales manager for a free quote.			

1 For French companies: a maximum of one 99 sqm stand per SIREN code / For EU companies: a maximum of one 99 sqm stand per intra-Community VAT code / For non-EU companies: a maximum of one 99 sqm stand per company name.

2 Where ceiling height of the pavilion allows. Check the height limitations on the siting proposal sent to you by your sales representative.



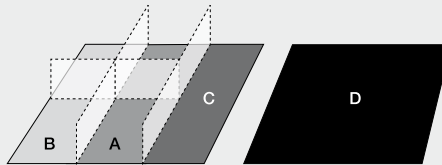



ALL-INCLUSIVE 99 SQM PACK

Subject to stand availability. Space is limited to 1 stand per company¹.

YOUR STAND SPACE - Bare space, floor markings only		99 sqm
YOUR BUSINESS BUILDER PACK		(See description here)
ALL-INCLUSIVE PRICE		€44,410 excl. VAT
DISCOUNTS Non-cumulative	You've participated in at least 4 of the last 7 editions (between 2011 and 2024) = you're a loyal customer	- €9,504 excl. VAT
	You are an exhibitor who is a member of UNICLIMA and a regular exhibitor at the show	- €13,167 excl. VAT

Options

CHOOSE THE NUMBER OF ANGLES	Corner stand		2 corners on 3 aisles (type C)	€4,257 excl. VAT
			4 corners - island (type D)	€6,237 excl. VAT
EXCEEDING HEIGHT ²	The height of stands is limited to 5 meters. In case of height exceeding this limit, you will have to pay a flat fee.			€8,999 excl. VAT
ADD A FLOOR	Exhibitors may design stands with an upper storey within the overall surface area authorized by the security services. All double-storey stands must be accompanied by a stability certificate issued by an approved and competent organization when they are inspected by the security services. Without this certificate, an additional fee will be charged.			€5,999 excl. VAT
CUSTOMIZED STAND SERVICE	WOULD YOU LIKE A STAND THAT REFLECTS YOUR IMAGE ? A STAND WITH A UNIQUE DESIGN ? My Stand Maker supports you from the design to the realization of your stand. A single, reliable contact - Personalized follow-up - Controlled prices Contact your sales manager for a free quote.			

1 For French companies: a maximum of one 99 sqm stand per SIREN code / For EU companies: a maximum of one 99 sqm stand per intra-Community VAT code / For non-EU companies: a maximum of one 99 sqm stand per company name.

2 Where ceiling height of the pavilion allows. Check the height limitations on the siting proposal sent to you by your sales representative.





STAND FITTINGS & CUSTOMISATION PACKAGES

Stand fittings Essentiel

Customisation packages Demonstration / Visibility / Workshop

Stand fittings Easy

Customisation packages Demonstration / Visibility / Workshop

Stand fittings Identity

Customisation packages Demonstration

Stand fittings Business

Customisation packages Demonstration / Visibility



STAND FITTINGS ESSENTIEL

9 sqm - 18 sqm - 36 sqm

Maximum of 2 aisles corner
No Island possible (4 aisles corner)

THE ESSENTIAL FOR EXHIBITING

A functional space complete with the essentials for exhibiting at the show, while keeping costs down.



Non-binding illustration

		9 sqm	18 sqm	36 sqm
SERVICES AND FEATURES	Set-up and services	Carpet in 3 colors of your choice + White melamine partitions + Lighting with low-energy directional spotlights on rails + Daily cleaning		
	3-socket power strip	×	1	2
SIGNAGE		1 double-sided flag sign (name and stand number)		
FURNITURE		×	×	×
EQUIPMENT		×	×	×
LOCKABLE SPACE		×	1 sqm	3 sqm + Coat hook / Shelves





CUSTOMISATION PACKAGES

ESSENTIEL / Demonstration

DEMONSTRATION PACK

This option allows you to achieve a dual objective of demonstration and visibility through a dedicated demonstration space to showcase your products and/or services, as well as the customization of your booth.

DEMONSTRATION PACK 9 sqm



This pack includes:

- + Customization of corner partitions (2 x 2.5 m)
- + Customization of reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 high stool
- + 1 demonstration pod (1 x 2.5 m)
- + Customization of pod transom (1 x 0.5 m)
- + 3-socket power strip
- + 1 screen (40") with wall mount

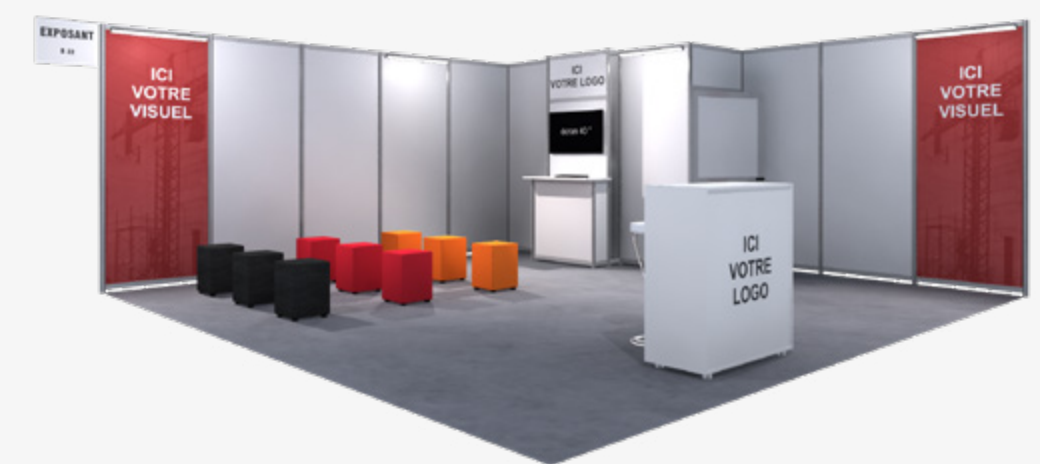
DEMONSTRATION PACK 18 sqm



This pack includes:

- + Customization of corner partitions (2 x 2.5 m)
- + Customization of reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 high stool + low seats
- + 1 demonstration pod (1 x 2.5 m)
- + Customization of pod transom (1 x 0.5 m)
- + 3-socket power strip
- + 1 screen (40") with wall mount

DEMONSTRATION PACK 36 sqm



This pack includes:

- + Customization of corner partitions (2 x 2.5 m)
- + Customization of reception counter (1 x 1 m)
- + Furniture: 1 reception desk, 1 high stool + low seats
- + 1 demonstration pod (1 x 2.5 m)
- + Customization of pod transom (1 x 0.5 m)
- + 3-socket power strip x 2 units
- + 1 screen (50") with wall mount

Non-contractual visuals.



CUSTOMISATION PACKAGES

ESSENTIEL / Visibility

VISIBILITY PACK

Benefit from increased visibility by customizing your stand.

VISIBILITY PACK 9 sqm



- This pack includes:
- Customization of the back wall panel (3 x 2.50 m)
 - + A reception counter
 - + A high stool
 - + Customization of the reception counter (1 x 1 m)

VISIBILITY PACK 18 sqm



- This pack includes:
- + Customization of the back wall panel (6 x 2.50 m)
 - + A reception counter
 - + A high stool
 - + Customization of the reception counter (1 x 1 m)

VISIBILITY PACK 36 sqm



- This pack includes:
- + Customization of the back wall panel (3 x 2.50 m)
 - + A reception counter
 - + A high stool
 - + Customization of the reception counter (1 x 1 m)

Non-contractual visuals.



CUSTOMISATION PACKAGES

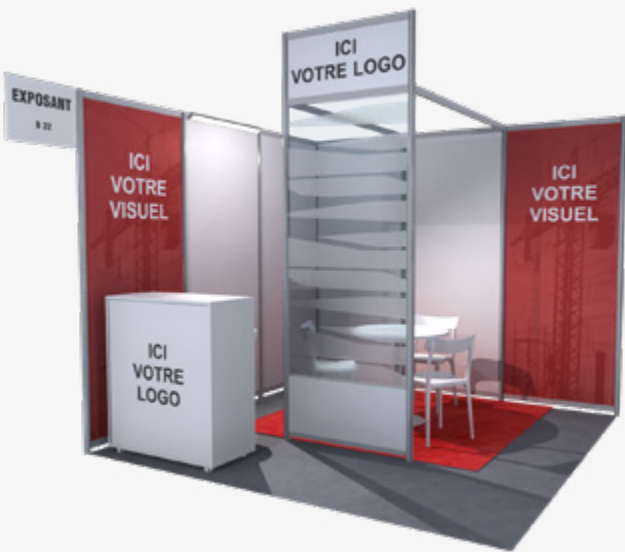
ESSENTIEL / Workspace

WORKSPACE PACK

This option meets a dual objective: growing your business while enhancing your visibility.

It offers a functional workspace to welcome your clients and prospects, along with optimal customization of your booth.

WORKSPACE PACK 9 sqm



- This pack includes:
- Customization of corner partitions (2 x 2.5 m)
 - + Customization of the reception counter (1 x 1 m)
 - + Furniture: 1 reception desk, 1 high stool, 1 set of 3 chairs + 1 table
 - + 1 customizable branding arch (3 x 1 m) with a personalized panel (1 x 0.5 m)
 - + 1 carpet area to define the workspace (2 x 2 m)

WORKSPACE PACK 18 sqm



- This pack includes:
- Customization of corner partitions (2 x 2.5 m)
 - + Customization of the reception counter (1 x 1 m)
 - + Furniture: 1 reception desk, 1 high stool, 1 set of 3 chairs + 1 table
 - + 1 customizable branding arch (3 x 1 m) with a personalized panel (1 x 0.5 m)
 - + 1 carpet area to define the workspace (3 x 3 m)

WORKSPACE PACK 36 sqm



- This pack includes:
- Customization of corner partitions (2 x 2.5 m)
 - + Customization of the reception counter (1 x 1 m)
 - + Furniture: 1 reception desk, 1 high stool, 1 set of 3 chairs + 1 table
 - + 1 customizable branding arch (3 x 1 m) with a personalized panel (1 x 0.5 m)
 - + 1 carpet area to define the workspace (3 x 3 m)

Non-contractual visuals.



STAND FITTINGS EASY

9 sqm - 18 sqm - 36 sqm

Maximum of 2 aisles corner
No Island possible
(4 aisles corner)

SIMPLE AND COST-EFFECTIVE

A ready-to-use solution that allows you to ensure an effective presence at the trade show at an attractive price.

Non-binding illustration



		9 sqm	18 sqm	36 sqm
SERVICES AND FEATURES	Set-up and services	Carpet in 3 colors of your choice + Partitions covered with brushed cotton in 4 available colors + Lighting with low-energy directional spotlights on rails + Perimeter fascia + Electrical meter + Daily cleaning		
	3-socket power strip	⊗	1	2
SIGNAGE		1 double-sided flag sign (name and stand number) + 1 customizable high sign, 1m x 1m, double-sided		
FURNITURE	Basic furniture	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display stand + 1 waste bin		
	Low storage cabinet	⊗	✓	✓
	1 low table + 3 poufs	⊗	⊗	⊗
EQUIPMENT		⊗	⊗	⊗
LOCKABLE SPACE	Lockable space with a coat hook	1 sqm	1 sqm	2 sqm

The partitions, spotlight, doors, banners and furniture are re-used.





CUSTOMISATION PACKAGES

EASY / Demonstration

DEMONSTRATION PACK

This package meets a dual objective: demonstrating the effectiveness of your solutions while maximizing your visibility.

Benefit from an optimized demonstration space that allows you to showcase your products and services to prospects in a tangible way, while customizing your booth.

DEMONSTRATION PACK 9 sqm



- This pack includes:
- Customization of partitions W0.8m x H1.00 x 2 units
 - + Customization of reception counter (1 x 1 m)
 - + 1 demonstration pod (1 x 2.5 m)
 - + Customization of pod transom (1 x 0.5 m)
 - + 3-socket power strip
 - + 1 screen (40") with wall mount

DEMONSTRATION PACK 18 sqm



- This pack includes:
- Customization of partitions W0.8m x H1.00 x 4 units
 - + Customization of reception counter (1 x 1 m)
 - + Low seats
 - + 1 demonstration pod (1 x 2.5 m)
 - + Customization of pod transom (1 x 0.5 m)
 - + 3-socket power strip
 - + 1 screen (40") with wall mount

DEMONSTRATION PACK 36 sqm



- This pack includes:
- Customization of partitions W0.8m x H1.00 x 6 units
 - + Customization of reception counter (1 x 1 m)
 - + Low seats
 - + 1 demonstration pod (1 x 2.5 m)
 - + Customization of pod transom (1 x 0.5 m)
 - + 3-socket power strip
 - + 1 screen (50") with wall mount

Non-contractual visuals.



CUSTOMISATION PACKAGES

EASY / Visibility

VISIBILITY PACK

Gain greater visibility by customising your stand.

VISIBILITY PACK 9 sqm



This pack includes:
Customization of the back wall panel
(2 x 2.50 m)
+ Customization of the reception counter
(1 x 1 m)

VISIBILITY PACK 18 sqm



This pack includes:
Customization of the back wall panel
(5 x 2.50 m)
+ Customization of the reception counter
(1 x 1 m)

VISIBILITY PACK 36 sqm



This pack includes:
Customization of the back wall panel
(4 x 2.50 m)
+ Customization of the reception counter
(1 x 1 m)

Non-contractual visuals.



CUSTOMISATION PACKAGES

EASY / Workspace

WORKSPACE PACK

This option meets a dual objective: growing your business while enhancing your visibility.

It offers a functional workspace to welcome your clients and prospects, along with optimal customization of your booth.

WORKSPACE PACK 9 sqm



- This package includes:
- Customization of partitions W0.8m x H1.00 x 2 units
 - + Reception counter customization (1 x 1 m)
 - + 1 L-shaped arch in wood partition covered with brushed cotton (W1.00 x H2.5 x D2.00 m)
 - + 1 carpet footprint to define the workspace (2 x 2 m)

WORKSPACE PACK 18 sqm



- This package includes:
- Customization of partitions W0.8m x H1.00 x 4 units
 - + Reception counter customization (1 x 1 m)
 - + 1 L-shaped arch in wood partition covered with brushed cotton (W1.00 x H2.5 x D2.50 m)
 - + 1 carpet footprint to define the workspace (3 x 3 m)

WORKSPACE PACK 36 sqm



- This package includes:
- Customization of partitions W0.8m x H1.00 x 6 units
 - + Reception counter customization (1 x 1 m)
 - + 1 L-shaped arch in wood partition covered with brushed cotton (W1.00 x H2.5 x D2.50 m)
 - + 1 carpet footprint to define the workspace (3 x 3 m)

Non-contractual visuals.



STAND FITTINGS **IDENTITY**

9 sqm - 18 sqm - 36 sqm

BE SEEN AND RECOGNISED

A turnkey package customised in your colours displays your visual identity across your entire space with back-lit partitions, promoting your brand and showcasing your business and values to visitors.



Non-binding illustration



		18 sqm	36 sqm
SERVICES AND FEATURES	Set-up and services	Carpet in 3 color options + Stretch fabric partitions on frame + Printed, personalized, and backlit fabric wall* + Electrical supply + Daily cleaning	
	3-socket power strip	1	2
SIGNAGE		Suspended signage on circular frame** 2.5 m diameter x 50 cm height	Signage mounted on frame structure 3 m diameter x 50 cm height
FURNITURE	Basic furniture	1 table + 3 chairs + 1 reception counter + 1 stool + 1 display stand + 1 waste bin	
	Low storage cabinet with lock	✕	✕
	1 low table + 3 poufs	✕	✓
	Extra pouf	✕	✓
EQUIPMENT	Basic equipment	Coffee machine + 150 capsules + Water fountain	
	Fully-stocked fridge (soft drinks)	✕	✓
LOCKABLE SPACE	Lockable space with a coat hook	1 sqm	3 sqm + shelve

*Number depending on the stand layout.
** A double-sided printed frame could replace the hoop if the depth of your stand does not allow for its placement.





CUSTOMISATION PACKAGES

IDENTITY / Demonstration

DEMONSTRATION PACK

This option meets a dual objective: growing your business while enhancing your visibility.

It offers a functional workspace to welcome your clients and prospects, along with optimal customization of your booth.

DEMONSTRATION PACK 18 sqm



This pack includes:

Customization of the reception counter (1 x 1 m)

- + low seats
- + 1 screen (55") with wall mount

DEMONSTRATION PACK 36 sqm



This pack includes:

Customization of the reception counter (1 x 1 m)

- + low seats
- + 1 screen (55") with wall mount

Non-contractual visuals.



STAND FITTINGS BUSINESS

9 sqm - 18 sqm - 36 sqm

Maximum of 2 aisles corner
No Island possible
(4 aisles corner)

WELCOME YOUR CLIENTS AND PROSPECTS

The semi-open meeting space will allow you to work in complete confidentiality.



		9 sqm	18 sqm	36 sqm
SERVICES AND FEATURES	Daily cleaning + Partition height: 2.5 m + 2 signs with your name and booth number + Choice of 3 carpet colors + Choice of 4 partition colors + 1 power strip	✓	✓	✓
	High signage	Rectangular 1,5 m x 1,2 m	Rectangular 2 m x 1,2 m	Cube 2 m x 2 m x 1,2 m
	Internet (Wi-Fi): 3 access accounts	✗	✓	✓
	Coffee machine (150 coffees included)	✗	✓	✓
	Stocked refrigerator (soft drinks)	✗	✗	✓
	Water dispenser + 1 bottle	✗	✗	✓
	1 plant	✗	✗	✓
FURNITURE	Meeting area: 1 table + 3 chairs + 1 reception counter + 1 stool + 1 display stand + 1 waste bin	✓	✓	✓
	High table	✗	1	2
	Stool	✗	3	6
	Lockable space with a coat hook	✗	1 sqm	3 sqm
ELECTRIC METER	4 kw	✓	✓	✓



CUSTOMISATION PACKAGES

BUSINESS / Demonstration

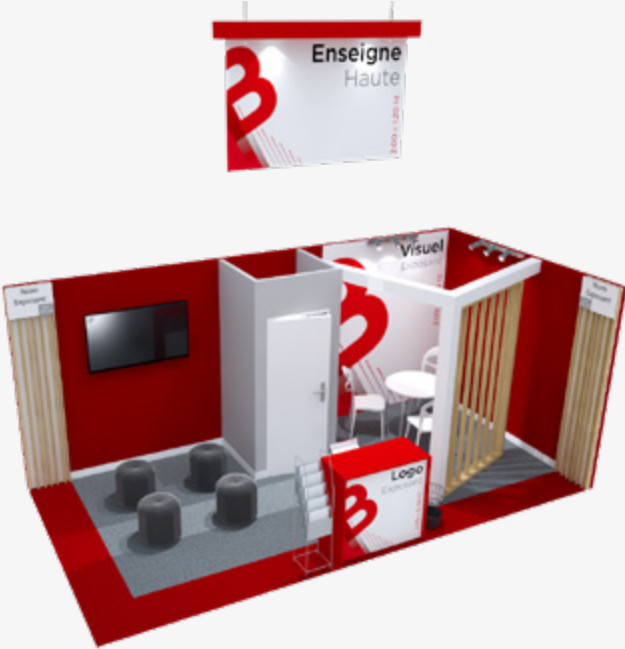
DEMONSTRATION PACK

Benefit from enhanced visibility through the customization of your booth.

DEMONSTRATION PACK 9 sqm

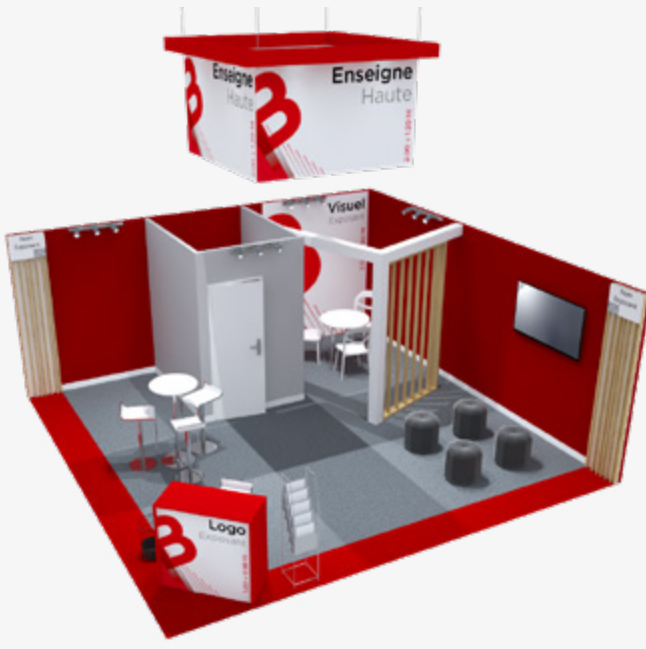
Not available

DEMONSTRATION PACK 18 sqm



- This package includes:
- Partition customization (2 x 2.5 m)
 - + Reception counter customization: logo (1 x 0.98 m) and border color
 - + Straight sign with spotlights
 - + Low seating
 - + 1 x 42" screen

DEMONSTRATION PACK 36 sqm



- This package includes:
- Partition customization (2 x 2.5 m)
 - + Reception counter customization: logo (1 x 0.98 m) and border color
 - + Square sign with spotlights
 - + Low seating
 - + 1 x 42" screen

Non-contractual visuals.



CUSTOMISATION PACKAGES

BUSINESS / Visibility

VISIBILITY PACK

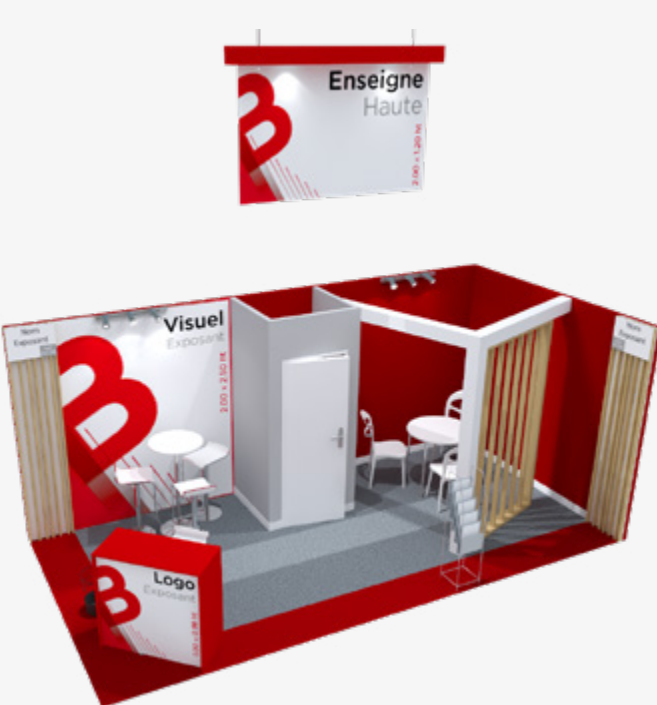
Benefit from enhanced visibility through the customization of your booth.

VISIBILITY PACK 9 sqm



This package includes:
Partition customization (2 x 2.5 m)
+ Reception counter customization:
logo (1 x 0.98 m) and border color

VISIBILITY PACK 18 sqm



This package includes:
Partition customization (2 x 2.5 m)
+ Reception counter customization:
logo (1 x 0.98 m) and border color
+ Straight sign with spotlights

VISIBILITY PACK 36 sqm



This package includes:
Partition customization (2 x 2.5 m)
+ Reception counter customization:
logo (1 x 0.98 m) and border color
+ Square sign with spotlights

Non-contractual visuals.

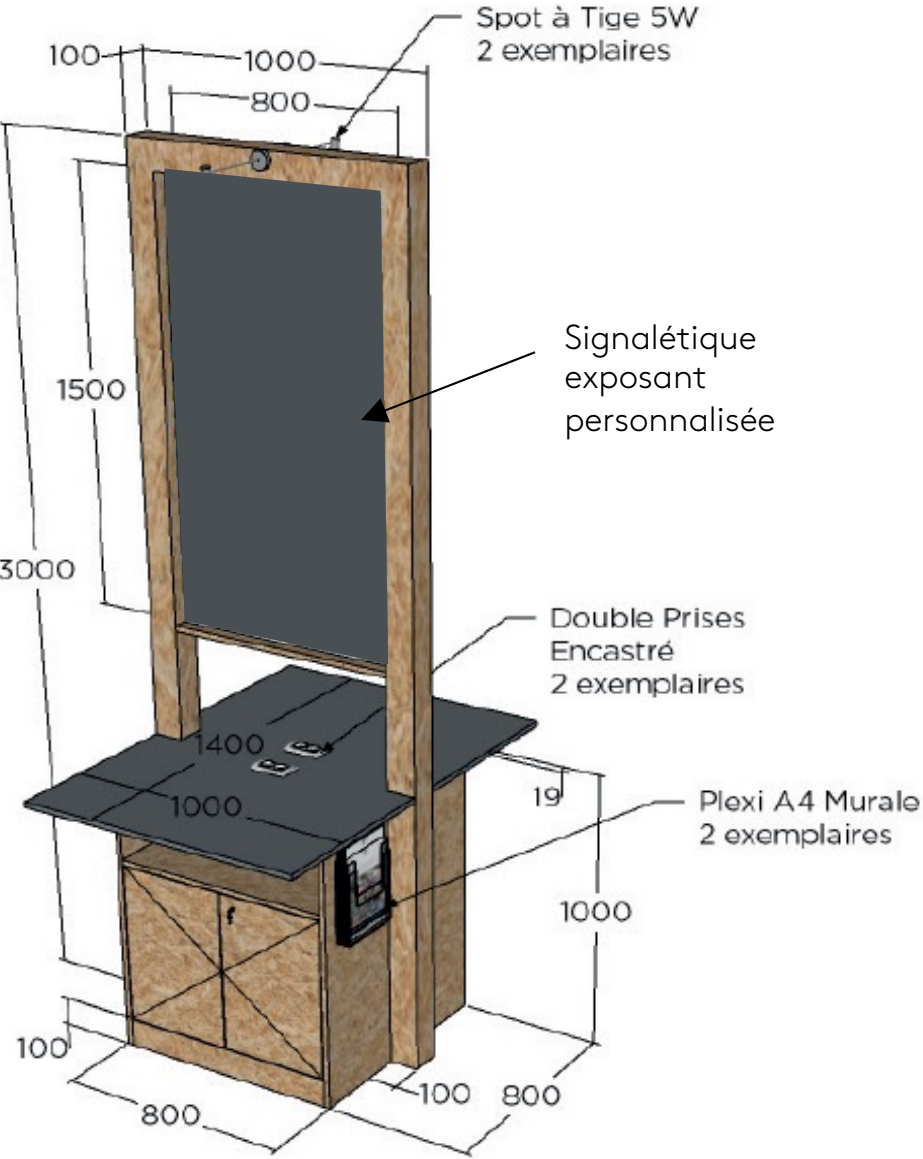
Our
SECTOR-SPECIFIC
packs





START-UP BY INTERCLIMA

Located in Pavilion 7.3, the Start-up Area is a key destination for professional visitors from the heating, ventilation, and air conditioning (HVAC) ecosystem looking to discover the latest technological innovations. **It offers a unique opportunity to promote and position your brand as a leading innovator in the HVAC sector.**



	ALL-INCLUSIVE START-UP BY INTERCLIMA PACK
BUSINESS BUILDER PACK	Included (See description here)
	TRADE SHOW PRESENCE PACK
SERVICES AND FEATURES	1 pod of 2 sqm which also includes: Daily cleaning + 1 double flush-mounted electrical socket + One personalized sign (1,500 mm x 800 mm) + One 5W LED spotlight + 1 desk + 2 stools
YOUR PITCH	One 10-minute pitch to present your solutions in a pitch area equipped with sound and screen, with an audience of 20 to 50 people + Choice of slot according to availability in the Start-up zone and your specific needs
MEDIA VISIBILITY	Mention of your brand in the press release presenting the sector (subject to receipt of your registration on time)
ONLINE AND SOCIAL MEDIA VISIBILITY	Exhibitor search engine on the interclima.com website: dedicated filter to highlight exhibitors in the sector + Social networks: mention of your brand on the post dedicated to the sector
PRICE	€3,160 excl. VAT (Subject to availability)