### **BATIMAT IDÉOBAIN INTERCLIMA**

### From September 28 to October 1st, 2026



# DEOBAIN

Show specialist in bathroom equipment and fittings.

In the business of building businesses



ideobain.com

### THE VENUE

A redesigned experience in the heart of Paris, at Porte de Versailles.

Spanning pavilions 1 to 7, the site has undergone an extensive renovation program, development of services, and attractive spaces for visitors.

**IDĚOBAIN** 



DEOBAIN Pavillon 7.2

INTERCLIMA Pavillon 7.3

### BATIMAT

Pavillon 1 Civil work, structure & envelope Construction Tech® Organizations & Services Photovoltaics Interior & Design

Pavillon 2.2 Off-site Low carbon

Pavillon 7.2 Construction site equipment & Tools Vehicles & Equipment

Pavillons 4, 5.2/5.3, 6 ÉQUIPbaie MÉTALexpo



### Show specialist in bathroom equipment and fittings

Ideobain is the place for privileged meetings of manufacturers with interior designers, crafstmeninstallers, designers and specialized distributors.





The Ideobain 2024 visitor



### \* Flow of visitors

### Ideobain 2024 visitors **Origin**

**40,5%** (11 224\*)

Île-de-France

### **59,5%** (16 486\*)

Other regions

### **Top 5 – Other regions**

HAUTS DE FRANCE : 9,4% GRAND EST : 7,8% AUVERGNE RHONE ALPES : 7,1% NORMANDIE : 5,9% NOUVELLE AQUITAINE : 5,3%

\* Unique visitor





### 82% (27 710\*)

18% (6 106\*)

International

\* Unique visitor

### **Top 10 – International countries**

Morocco : 14% Tunisia : 9% Italy : 6% Portugal : 6% Algeria : 6% Belgium : 5% Spain : 5% Germany : 3% Turkey : 3% Poland : 2%



### 2024 Exhibitors The show of the sector







French exhibitors



International exhibitors







CleanFlow et Cleanflow+

HALL 2.2 - F071

Rapid Ultra-Fix®, fixation qui maintient l'abattant parfaitement en place HALL 2.2 - C064



HALL 2.2 - B072





TOP FIX SYSTEM



HALL 2.2 - E076





### 2024 Winners



NOBILI SOLE HALL 2.2 - A052





AquaClean Alba HALL 3 - D014

DECOTEC Jouvence HALL 2.2 - A072

### **390 auditors**

### **33** speakers

### 24 conferences











n et carrelage, il offre de hombreux avantages, tant po tels que pour leurs clients. à pourquoi cet outil est essentiel donc le processus de l



BOOSTEZ VOS VENTES - Planifier la pièce en 5 minutes - Image photoréaliste en un clic - Etablir la confiance, accélérer la prise de décision

**VISIO** 

FINALISEZ LA VENTE





# Visitors and exhibitors satisfaction

- "They made us feel at home !"
- " echnological showcase on the French market allows us to gain visibility on the French market"
- "Very good attendance at the show and on our stand"
- "Meeting of our partners during a single event"
- "Well-organized and very interesting show for new contacts"
- "Superb show, all our suppliers present and new discoveries"
- "Interesting stands, clear traffic paths"
- "Quality of the stands, diversity of manufacturers"
- "High attendance !"

### NET PROMOTER SCORE KEY FIGURES



**Exhibitors Net Promoter Score** 





### Our strategy

### **#Expertise**

The entire universe of the bathroom in a single place, anchored in the building's value chain. The actors of the bathroom, construction and building

gathered for 4 days.

### **#OneStepAhead**

### Valorization of innovations through unprecedented visibility

Innovation awards, demonstrations, start-ups, dedicated workshops. And focus on the themes of today and tomorrow : well-being, comfort, water saving, regulation...

### **#ShowExperience**

### Optimization of the visitor journey

with the reinforcement of signage and a reworked scenography as well as an easier assembly for exhibitors.

### #Engaged

### CSR & decarbonation

measures

Organization of group trips in decarbonized transport, optimized waste management, focus on green industry.

### #Influence

A 360° marketing & communication strategy Extensive media coverage and strong partnerships for increased visibility.

## 2026 Evolutions and stakes

### Continuation of the specific pricing policy for BATIMAT:

- First preferential pricing period (P1) from June to November 2025
- Continuation of the most favorable Equipbaie-Métalexpo member conditions in P1 without loyalty condition
- Continuation of loyalty conditions for the last 4 editions

### Continuation of the sales policy on plan :

- 5 standard exhibition modules: 9m<sup>2</sup>, 18m<sup>2</sup>, 36m<sup>2</sup>, 54m<sup>2</sup> et 99m<sup>2</sup>
- Mandatory arrangement for the stands of 9, 18 et 36 m<sup>2</sup>

### Registration pack : new products with high ROI included

- Participation fees including insurance
- Web referencing & exhibitor dashboard (same 2024)
- badge reader / Emperia (same 2024)
- Participation in the Innovation Awards
- Your profile on the online exhibitor list

### **NEW** Colleqt

Don't miss out on the exhibitors that interest you ! Scan the QR code available on the stands of the exhibitors who caught your attention and collect their profile information by sharing yours.

### **NEW** Sector

Networking platform to create pre-organized meetings for the 18m<sup>2</sup>, 36m<sup>2</sup>, 54m<sup>2</sup> et 99m2 (optional for the 9m<sup>2</sup>)



### 2026 Evolutions and stakes

### International

- Increase the number of international visitors with a promotion strategy towards promoters and distributors
- New visitor journey with the International club moved to 7.3
- International programming strengthened with 2 days of dedicated conferences
- A tour in early 2026 to promote the show : with the integration of North Africa, the DOM-TOM and other new countries

### Content and animation reinforcement

- Conviviality reinforced with an extension on Wednesday evening : guinguette/ cocktail/ concert / evening party > entertainment to be confirmed
- Comfort, well-being, decarbonation, product sustainability and water saving at the heart of the show's themes

### An optimized distribution of halls and circulation :

- Porte de Versailles with an optimized assembly/dismantling process
- 1 additional entry by the hall 7.3 for group travel arrivals
- Proximity to Interclima and smooth circulation between the two halls with the addition of 4 entrances via indoor elevators
- International pavilions and actors reintegrated into each of the halls for better representation of the segments
- Pavilions 2 and 3 will be under construction in 2026 : Interclima will be held in pavilion 7.3 and Idéobain will occupy part of pavilion 7.2
- Guided tours readapted according to the professions

### New 2026 Digital tools

### SECTOR : BUSINESS MEETING PLATFORM

Visitors as exhibitors, find your partners and plan your business meetings before the event.

### The +

- Personalized research and recommendations according to your interests & your profile
- Your qualified and planned business meetings with your prospects ahead of the show.



### COLLEQT QR CODE NEVER MISS A BUSINESS OPPORTUNITY AGAIN

**Colleqt multiplies business opportunities for you !** Retrieve the detailed contacts of the visitors you were unable to meet: they can flash the QR code on your stand at any time in order to learn more about your company.

### The + for the exhibitors

- Collect information on visitors when you are not present or already busy at your stand
- Quickly make your information accessible to all prospects, even the most hurried

### The + for visitors

- During and after their visit, they create and find the selection of exhibitors likely to interest them
- No longer need to carry quantities of flyers because they will find all the information thanks to Colleqt





### **Contact** The team at your service



Emmanuelle Lecoq Commercial director Emmanuelle.lecoq@rxglobal.com



Elisa De Padova Sales director elisa.depadova@rxglobal.com



Giovanna Rutili Sales manager giovanna.rutili@rxglobal.com 06 12 23 92 95



**Jean-Philippe Guillon** Director of Mondial du Bâtiment shows



Sabine Copper-Royer Marketing and conferences director sabine.copperroyer@rxglobal.com



Suzanne Liu Marketing manager suzanne.liu@rxglobal.com



Samuel Burner Conferences manager samuel.burner@rxglobal.com



Sophie Nathan Media partnerships director sophie.nathan@rxglobal.com



Manon Brault Media partnerships officer manon.brault@rxglobal.com



### Next edition : 28 sept - 01 oct, 2026

www.ideobain.com

